



**Cobra Braiding Machinery**Winners of Queens Award for Enterprise



**Virtual Thursday Thirty** Online networking meetings thrive



Congleton Community
Celebrating our 750th birthday









# Contents

- O3 New Chamber Members
  The Chamber welcomes 7 new
  members from across the region.
- O4 Queens Award
  Cobra wins Queen's
  Award for Enterprise.
- O5 Chamber Golf Day
  Join us for our annual Golf Day
  at Mottram Hall Golf Club.
- O7 FFM Community
  Stoke City Star, Nick Powell,
  surprises local Junior FC Members.
- O8 & O9 David's Retirement
  Setting off on new adventures
  for David Watson.

- Spotlight
  Bringing local businesses into focus.
- Niamh
  Chamber's new recruit.
- 16 Congleton Rotary Volunteers help with Covid vaccinations.
- 19 Thursday Thirty
  We have had some incredible Virtual
  Thursday Thirty networking meetings
  over the past few months.
- 20 Congleton 2022

  How will you help to celebrate the 750th Anniversary of Congleton?



# Welcome from the **Chief Executive**

Hello and welcome to the first edition of Chamber since I have taken over the reins from David as Chief Executive.

Many of you already know me as I have worked with David for the past 10 years as the Chamber Manager, David has been a great inspiration to me and I plan to continue the work of supporting all our Chamber members.

In 2012 the Link to Prosperity Group was formed by the Chamber and started the drive towards the £90 million, 5.5 km route Congleton Link Road being built. The road was opened on 19th April and has been named 'Wolstenholme Elmy Way'

after Congleton's famous pioneering educationalist and votes for women campaigner, Elizabeth Clarke Wolstenholme Elmy.

At the time of writing this, 35.5 million people in United Kingdom have received their first dose of the Covid vaccination and 18 million have received their second dose. This is an amazing achievement, by offering vaccines to as many adults as possible by summer we should see further easing of restrictions and therefore the resumption of face-to-face Chamber events and the opening up of businesses as normal.

The 2021 Golf Day is going ahead on 23rd June at Mottram Hall Golf Club, please see page 5 for full details.

Thursday Thirty meetings are now running again each month (albeit virtually) and they are proving to be extremely popular, subject to the continued easing of restrictions we are planning to hold face to face meetings again in September.

I hope you enjoy this edition of the Chamber; please remember we are here to help wherever we can. If you have any articles that you would like to be considered or you are interested in advertising space please contact either: jackie.randles@eastcheshirechamber.co.uk or Niamh.Hardy@eastcheshirechamber.co.uk or call the office on 01260 540 570.



## **New Members**

The Chamber extends a very warm welcome to the following new members:



#### **Astbury Mere Care Home**

Astbury Mere Care Home provides 24hour nursing, residential, dementia and respite care for a range of differing health needs on a long or short-term basis.

#### www.porthaven.co.uk /astbury-mere-congleton

Tel: 01260 296 789 Newcastle Road, Astbury Congleton, CW12 4HP

### SALES GOOK

#### Sales Geek Cheshire East Ltd

Part-time, short term Sales Director service at a fraction of the cost of an internal hire.

#### www.salesgeek.co.uk

Tel: 07775 624 534 1 Massey Close, Nantwich Cheshire, CW5 7RL



#### Smile Group

#### Smile Group

Smile Group is a charity supporting families who are affected by Perinatal Mental Health. We offer a range of services from groups, to 1:1 and counselling.

#### www.thesmilegroup.org

Tel: 07936 940 362 207 Peter Street, Macclesfield Cheshire. SKII 8FS



#### Lancaster University

GISMO gives Cheshire SMEs fullyfunded access to experts and facilities at Lancaster University to improve their use of smart materials.

Lancaster GISMO

#### www.smarter-materials.co.uk www.lancaster.ac.uk

Lancaster University, Bailrigg



#### For now. For the future.

#### **Corinthian Affinity Solutions**

For over 25 years Corinthian have been helping SMEs to save both time and money with their workplace pensions, whilst maximising employee benefits to support their mental health and wellbeing.

#### www.corinthianbenefits.co.uk

Tel: 08452 419 541 1 City Approach, Eccles Manchester, M30 0BG



#### DC Assist Ltd

Professional commercial cleaning company offering services to Cheshire and surrounding areas. A SafeContractor approved business with certified COVID-19 trained staff.

#### www.dcassist.com

Tel: 01260 609 022 Grosvenor House, 3 Chapel Street Congleton, CW12 4AB



#### Heamar Company Ltd

Heamar Company Ltd provides high quality general tooling, specialist tooling, components and lighting solutions to a range of markets including Aerospace, MRO, Industrial, Rail, Defence and Motorsport.

#### www.heamar.co.uk

Tel: 01260 297 500 Beresfords House, Foundry Bank Congleton, CW12 1EE



Please contact Jackie Randles at jackie.randles@ eastcheshirechamber.co.uk



Chamber Magazine www.eastcheshirechamber.co.uk



We are pleased to announce that Cobra Braiding Machinery has been honoured with a Queen's Award for Enterprise for International Trade.

Cobra is one of 205 organisations in the United Kingdom to be recognised with this prestigious business award. It was announced on the 29th April Cobra has been recognised for its growth in international sales; which represents 95% of their sales.

Normally, the Award is announced on the 21st April at the same time as the Queen's official birthday, however this year the announcement was postponed as the Queen was in mourning for her husband, the Duke of Edinburgh.

Formal presentation of the Award includes a visit to Buckingham Palace and also a visit to Cobra by the Queen's representative in Cheshire.

Managing Director of Cobra, Neil Hyde, commented:

My small team of 5 – Diane, Clyve, Steve, Terry, Jon and I feel honoured for our success in export markets to be honoured by the awarding of the Queens Award for International Trade. This will help strengthen the Cobra brand with our overseas customers particularly in the USA., Japan and Australia. We look forward to the visit to Buckingham Palace as well. I also appreciate the support the Chamber have given us for our exports over the years. This included a pointer in the direction of arranging for a party of 12 from Russia in staying at the Rams Head which Neil remembers well."



East Cheshire Chamber would like to extend their congratulations to Cobra Braiding Machinery for being honoured with a Queen's Award for Enterprise for outstanding achievement in International Trade.

The annual Chamber Golf Day will take place on Wednesday, 23rd June from 10.30 onwards at Mottram Hall Golf Club, located one mile from the picturesque village of Prestbury.

10.30 – 12.00 Registration & Breakfast

13.00 - Shotgun Start

13.00 - 17.00 Golf Competition

18.00 – 18.30 Drinks Reception

 $18.30\,$  - 2 course Buffet Dinner and Prizegiving

**Main Sponsor** 

Nearest the Pin Sponsored by





#### For more information

Please contact Jackie Randles on 01260 540570 or jackie.randles@eastcheshirechamber.co.uk

Early booking is recommended



# ANNUAL GOLF DAY

AT MOTTRAM HALL GOLF CLUB

23RD JUNE 2021

FOR MORE INFORMATION, EMAIL JACKIE AT JACKIE.RANDLES@EASTCHESHIRECHAMBER.CO.Uk

4 Chamber Magazine www.eastcheshirechamber.co.uk

# The Franklyn family, here for you.



A unique approach to Financial Planning and Wealth Management.



Personal mortgage advice with a difference.



Access to a *trusted* currency provider for all your international payments.

Here at Franklyn, we offer a *comprehensive range* of financial solutions for you or your business to ensure that every element of your financial needs are cared for in the right way.

Want to find out *more*? Give us a call or check us out online through our website or social media.

Your home may be repossessed if you do not keep up repayments on your mortgage.

### www.franklynfm.co.uk | 01260 291825



Franklyn for Mortgages is a trading name of Franklyn Financial Management Ltd. Franklyn Foreign Money is an introductory service. Franklyn Financial Management Ltd is an Appointed Representative of and represents only St. James's Place Wealth Management plc (which is authorised and regulated by the Financial Conduct Authority) for the purpose of advising solely on the Group's wealth management products and services, more details of which are set out on the Group's website www.sjp.co.uk/products. Franklyn Financial Management Limited is registered in England and Wales, Number 06280392. Registered Office: St. James's House, 4-5 John Bradshaw Court, Alexandria Way, Congleton, Cheshire, CW12 1LB, England. Copyright Franklyn Financial Management Ltd © 2020.

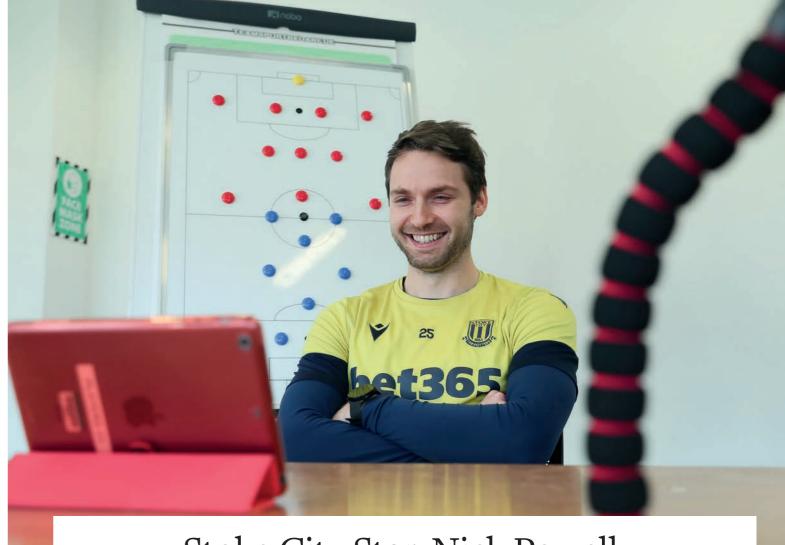








OFFICIAL PARTNERS



# Stoke City Star, Nick Powell, surprises local Junior FC members

Ten lucky members of Congleton Town Juniors FC had a very special treat recently as Stoke City Football Club star, Nick Powell, was the surprise guest on a Zoom call with them.

Each Junior member on the call got to ask Powell a range of questions about his career, from what life at Stoke City FC is like, to how he has spent his time during lockdown.

The call was arranged for the children by Chamber Patron Sponsor, Franklyn Financial Management (FFM), as part of their Community Partner Programme which sees Congleton Town FC as one of their Community Partners.

FFM launched their Community Partner Programme to create mutually beneficial partnerships in the local area that are sustainable and positive, that help inspire the local community, bring people together and provide a more connected approach to community projects.

Charles Porter, Commercial Director at Congleton Town FC, commented "The lucky Junior Members on the call had a lot of fun with Nick and got to ask him many different questions - he was a great sport! As Community Partners of Franklyn, it's great that they organise things like this for our members and help get the Congleton Town FC name out there even more."



Ian Cottrill, Business Relations Director at Franklyn, stated "As well as being proud Platinum Partners of Stoke City Football Club, we are also

proud to have Congleton Town FC as one of our Community Partners. It was great to be able to link the two clubs together through

this surprise call! We hope the Juniors enjoyed it and that it was a little pick-me-up for them whilst they couldn't train as usual due to lockdown."

> You can watch the highlight video from the call on the Franklyn **Financial Management** YouTube channel now



www.eastcheshirechamber.co.uk

# 15 years of exceptional service to the community

David Watson, Chief Executive steps down from his role at the Chamber

David Watson, Chief Executive of East Cheshire Chamber of Commerce, left the office in Riverside Mill on the 31st March for the last time, after 15 years of exceptional service to the community.

Having had a successful career in textiles and manufacturing, which took him from Leicester to Mauritius and finally to Congleton, David's commitment and contribution to East Cheshire Chamber will leave a lasting impression on so many of us.

After selling his business, David joined the Chamber in 2006 after seeing an advert for Congleton Borough Chamber of Commerce who were looking for a seasoned professional to grow and develop the business as a product development coordinator.

In 2006, the Chamber was funded by Congleton Borough Council through South East Cheshire Enterprises and was far from the vibrant business community that makes up East Cheshire Chamber today. Ian Cottrill caught up with Dave to hear all about his time at the Chamber as it comes to an end.

#### So how did it all begin?

There were 72 members when I joined, I then set about bringing together a real community with local businesses. Lots of my business friends and contacts joined me at the Chamber which was great.

In my first year we had 8 teams at the Chamber Golf Day. The following year we had 20 teams that came along. It's about bringing people together, connecting the community and getting people talking. That is what is going to grow the goodwill of the Chamber. When you look at the list of members now, so many are still very active now which is just fantastic.

For many of the Chamber community, the events are the first to go into the calendar. The prestigious Business Awards, the Chamber Shoot, the infamous Christmas lunch along with the many networking events throughout the year which are often fully booked.

I have loved every minute of being involved with the Chamber; however, it has not been without its challenges. In the early days when Cheshire East took over the council, South East Cheshire Enterprises was then disbanded and the future for the Chamber looked bleak. After discussions with the board, I was appointed as the new Chief Executive and started a new venture for the Chamber.





New challenges arose as the funding from the council disappeared, so we had to become self-sufficient and through the help of my good friend Tim McCloud of TMC Strategic Communications we became 'East Cheshire Chamber of Commerce' and moved back to Congleton and set up home in Riverside Mill in 2010 where we are based to this day.

### Why should people be involved with the Chamber?

There are different reasons for different people. The knowledge that exists in the Chamber from export documents to the networking, the community, and the chance to mix and work with like-minded people.

It has to be networking where everyone can get involved though. The great thing about the Chamber is its membership. When a new member joins, they are never left on their own. We aim to connect people together.

David has had a huge impact, not only on the Chamber, but also Congleton. In forming the 'Link to prosperity group' with local businesses, Fiona Bruce MP and the LEP to lobby the government for funding for the new link road in Congleton.

We also had George Osbourne opening the business awards in 2015 which was just fantastic, and I have been able to meet three members of the royal family whilst being part of the Chamber.

Just because it's work it doesn't mean you can't enjoy it and have a smile on your face.

David has descibed his time at the Chamber as 'quite possibly, the most enjoyable of his career'

It is such a shame that in my final year at the Chamber we have had to live through such sad and uncertain times. We have had to postpone all of the events including the business awards; however, we will all look forward to them even more when we can all get together.

When asked if he will still be involved in the Chamber... David replied... 'If I am invited!'

David plans to use his new free time spending time with his family, playing golf, driving his MX5, along with lots of holidays. David will also continue to act as a trustee for the local charities that he supports.

I am sure that we will all wish David the very best for the future and I am sure we will see David at the many chamber events in the future.

David left the Chamber in very safe hands as Jackie Randles has taken the role of Chief Executive.

If you are interested in finding out more about East Cheshire Chamber and the benefits that a membership can bring then please see www.eastcheshirechamber.co.uk or contact Jackie.randles@eastcheshirechamber.co.uk

Since I first walked in to meet you in Chamber offices 4 years ago you have been a friend, mentor and all round great chap to be around. Your energy and enthusiasm for the Chamber and everyone involved is just incredible. Hearing your stories of how the chamber has developed has just been great and I know all of us at FFM will be part of supporting Jackie in continuing the great work that you have done.

I am sure I can speak on behalf of many of the members in wishing you all the best. I am looking forward to catching up for a beer or two, soon!

Enjoy your retirement mate and thanks again.

Ian Cottrill - Frankyln Financial Management



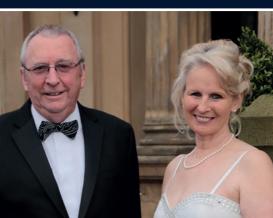


For all the fun, the laughter and your unwavering passion for the Chamber. The difference you have made to the business community and personally for me, is huge. I will miss you at the Chamber but know your guidance, support and friendship will always be there.

Let us never forget, an M5, Swiss mountain passes, brilliant weather, whilst raising money for charity... it was the best holiday ever!

Thank you, David, for everything.

Tim McCloud - TMC and Vice Chair of the Chamber



In August 2010 I started working at the Chamber for David just one day a week to do the accounts, in February the following year, I became the Chamber manager. This was a baptism of fire as the Business Awards were only a few weeks ahead!

David has been a great inspiration to me and a pleasure to work with in the months/years going forward from then, offering support, guidance, and encouragement.

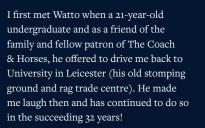
I wish David all the best in his retirement and look forward to seeing him calling in at the office (there will always be milk in the fridge) and future Chamber events.

Jackie Randles - Chief Exec of the Chamber



Very best wishes for a long and enjoyable retirement Watto!

Kevin Cook - Business Doctors



In his time at the Chamber, he has worked tirelessly for the benefit of the membership and the business community as a whole. It is with sadness that we see him step away from the limelight, though I doubt he will say quiet in his retirement.

He leaves the Chamber in rude health as it has gone from strength to strength under his direction.

Good Luck in your retirement Watto, you've earned the right to put your feet up.

Peter McNulty - Hammond McNulty

I first met David 21 years ago when I joined Hammond McNulty. In those days the Chamber held their Board meetings in Hammond McNulty's board room. I remember being very vocal and said, "what does the Chamber actually do for businesses?" to which David replied, "join the Board and see for yourself", so that's exactly what I did.

I have got to know David with his largerthan-life personality. His passion and enthusiasm is infectious and he genuinely cares about his fellow Chamber members and their businesses. He leaves the Chamber in a very healthy financial position and in very good hands. He deserves to enjoy his retirement, but I am sure we will still see him at Chamber events.

David - enjoy your retirement and work on getting your golf handicap down. Your love of life and sense of fun will be missed at Board meetings.

Marie Shenton – Hammond McNulty and Chair of the Chamber



8 Chamber Magazine



#### BUSINESS

Situated in the heart of the historic market town of Sandbach in Cheshire, The Wheatsheaf, a former coaching inn built in 1890, has undergone an extensive refurbishment and restoration and has now become 'A Quintessentially British Gastropub with Boutique Rooms', under ownership of the Pecks Group of Restaurants.

The Private Dining Room is ideal for business functions, having the ambiance of an exclusive boardroom, it is the perfect place to enthuse and motivate your team or clients. In addition to free superfast fibre WiFi, a projector, screen and wipe-board are available. Staffed by dedicated servers during food service, and has a telephone to summon service during private meetings.









COACHING ARCH



MEETING ROOMS

RESTAURANT

PRIVATE FUNCTIONS

**BOUTIQUE ROOMS** 







01270 762013

WWW.WHEATSHEAFSANDBACH.CO.UK info@wheatsheafsandbach.co.uk We offer competitive corporate rates for all business users on Dinner, Bed and Breakfast. Please contact us for more information.

## Harts accountants - finding opportunity in lockdown

Through the challenges of the last year, we have strived to find ways to support our clients and staff. Below are just some of the ways we helped our clients adapt to difficult working environments in an uncertain economic landscape.

#### Harts webinar series

Our series of webinars have provided a lifeline of simple, accessable information to clients, helping them navigate the complexities of the government furlough and other support schemes. We continue our series on a variety of subjects every fortnight. Visit our page on Eventbrite or for previous webinars visit our YouTube channel.

#### Strategic planning sessions

The feedback we have had on our strategic planning sessions is really exciting! We help you set a clear pathway for achieving your personal and business goals summarise in a bespoke report. Our clients are already seeing some amazing results.

> For more information and to download our FREE ebook Visit harts-ltd.com/strategic-planning







**NKC Group offer unrivaled Technology Support and IT Consultancy** services UK wide. With over 30 years combined experience with a wide range of hardware and software packages.

Our primary goals are to reduce costs and increase productivity.

NKC GROUP, SOUTH COURT, SHARSTON ROAD, SHARSTON, MANCHESTER, M22 4BB E-MAIL: SUPPORT@NKCGROUP.CO.UK

### Microsoft Partner









† 01782 577000 e info@myerssolicitors.co.uk w www.myerssolicitors.co.uk



# It's our business to protect yours

Whatever the needs of your business, the business services solicitors at Myers & Co can help you to achieve your goals. We offer a free legal helpline to all members of East Cheshire Chamber. Call us today.



**Dermot Callinan Business Services** 



















call Sue on **07919 182776** to discuss how we can work together.

## NW Mediation Solutions

# The North West's expert Civil & Commercial mediators.

We enable businesses and individuals to resolve their disputes quickly, cost effectively and confidentially.

Established in 2006, our mediators get to the core of the issue and have been involved in over 1,000 mediations, settling 90% of disputes.

#### We provide:

- Experienced, professional mediators
- Personal, friendly, attentive and prompt support, and of course, impartiality and confidentiality at all times
- Mediator Match we know our mediators inside out and can help to find the right mediator for your dispute
- Flexible options half day, full day or multi day mediations
- $\bullet\,\,$  Help to engage the other parties in the process, if you need it
- Fixed fees including the Mediator's preparation time
- A dedicated support team
- Help preparing for the mediation, we guide you through the process and the documentation you need
- Our guide to the day's proceedings to help you prepare yourself and your clients
- Continuing support after the mediation

Visit www.nwmediationsolutions.co.uk or call 01663 719442



At Handelsbanken relationship banking still lives up to its name. You deal with people you know by name and decisions are made locally by us at the branch. Our simple aim is to provide the best possible service to our customers.

#### Sarah Hunter - Branch Manager

Tel: 01625 529 346 Mob: 07442 505 373 Email: sast07@handelsbanken.co.uk

Handelsbanken Wilmslow branch 48 Alderley Road Wilmslow SK9 1NY

Telephone: 01625 529296 handelsbanken.co.uk/wilmslow

#### Handelsbanken

Handelsbanken is the trading name of Handelsbanken plc, which is incorporated in England and Wales with company number 11306395. Registered office: 3 Thomas More Square, London, E1W 1WY, UK. Handelsbanken plc is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Financial Services Register number 806852. Handelsbanken plc is a wholly-owned subsidiary of Svenska Handelsbanken AP (with

# Member Spotlight

Bringing local businesses into focus



#### Sue Heaven

The Rossendale Trust

#### What motivates you?

The challenge of fundraising for this great charity! These days, it is not enough to rattle a tin. We try to build a two-way relationship with people and businesses based upon mutual benefit, respect and understanding.

#### Who has been your greatest inspiration?

Maybe a little predictable, but probably my mother. As a single parent from the age of 36, she was a brave and determined individual who instilled in me, the principles of hard work, integrity, honesty and commitment. Parents set an example to their kids that lasts, whether they know it or not.

### What has been your most satisfying moment in your role with The Rossendale Trust?

There have been many, but to choose two I would say winning the 'Business of the Year' award in 2019. That was a commendable achievement for a local charity. Secondly, seeing the care and commitment of the whole organisation in keeping our tenants safe and well throughout the past Covid year.

#### How do you spend your Leisure time?

I have a horse that I love to ride, I enjoy baking, and (when I can) I love to go on walking or cycling vacations with my husband, preferably somewhere warm, beautiful and remote!

## What are today and tomorrow's challenges?

They are around maintaining interest in, and support for Rossendale Trust at a time when every person, business and organisation is fighting to re-establish their activity after the pandemic.

## If you could talk to one person from history, who would it be and why?

Maybe Dick Turpin! He was a handy fundraiser (although not for charity...) and he loved a good horse! Although I probably would not replicate his fundraising style and method!



#### Victoria Greenwood

NW Mediation Solutions

#### What motivates you?

Making a difference. Having a been a commercial litigator for the past 11 years I have seen the toll conflict can take on a person, both financially and emotionally. I am now in a position where I can help the parties resolve their dispute within a day – meaning no more legal fees, no more sleepless nights and they are free to move on with their lives. It is very rewarding.

## How many hours do you work a day on average?

I try to work 9 – 5. Invariably this changes based on how busy we are. Mediation have been known to go on past midnight! As any business owner will tell you there is always something to be done. I never knew how much time was involved in marketing your business and I now have a huge respect for that profession.

### What have you found to be the most satisfying moment in business?

For me this is two-fold. On the one hand I have the immense satisfaction of when a

mediation settles and people get closure and can move on with their lives – the weight lifted off their shoulder is palpable and a great feeling. From a business point of view when I get solicitors coming back to us over and over and then telling me they themselves now want to become a mediator because they have been so impressed with the process – well, that is pretty priceless too.

# If you had the chance to start your career over again, what would you do differently?

I've always regretted not following one of my dreams - to be a German teacher. I always figured if I didn't like being a solicitor I could change careers easily. Whilst I've moved into helping people resolve disputes through mediation it never seemed the right time to change professions completely. I've also never given up my dream of being an astronaut...! (clearly too much time was spent watching Star Trek in my youth!)

#### How do you spend your Leisure time?

In the past this would be abroad – Spain to relax and the USA to explore. I now take a great deal of pleasure in gardening and enjoy nothing more than watching Monty Don on a Friday night! I also keep chickens and have two dogs – Lola the Vizsla and Penny the flat coated retriever; weekends are never quiet!

### If you could talk to one person from history, who would it be and why?

It's impossible to pick just one – I'd love to meet my ancestors and find out what they were like and what motivated them in such hard times. I'd also love to meet Dusty Springfield, she was my first musical hero and I imagine she would have some amazing stories to tell.

#### Who has been your greatest inspiration?

I've had many strong female role models in my life – from my mum and grandmother to my amazing German teacher at High School (hence why I wanted to be a German teacher!). Their work ethic and enthusiasm for subject matters was infectious. My fictional role model would have to be the great Captain Janeway – not only did she start me drinking black coffee, but her



character showed me that with enough grit and determination anything was achievable.

13

www.eastcheshirechamber.co.uk



## Chamber's new recruit

Hello, I am Niamh and I started working at the Chamber on March 1st, through the Kickstart scheme.

My experience joining the Chamber has been full of exciting learning kerbs, from getting to know all the businesses who are Chamber Members and what they do, to updating the benefits we are able to offer our members, to taking over our Social Media presence. This has meant that each day is different from the last, and full of things to do.

Joining through the Kickstart scheme has allowed me to have a careers advisor outside the Chamber and attend multiple workshops to help improve my skills. I have also been able to attend an Emergency First Aid at Work Course in the short time I have been with the Chamber.

I look forward to meeting you all at future events!

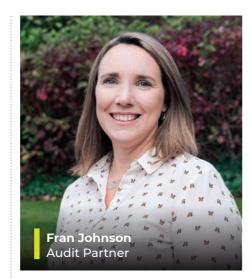
# Adapting auditing for a Pandemic and beyond

Most auditors will tell you that one of the things they enjoy most about their jobs is spending time in clients' businesses. Taking the time to understand their products, processes, people, and even the Sunday evening routine of checking the traffic hotspots and planning the route for the Monday morning commute is ingrained in our minds. So, what do you do when everything changes, a pandemic breaks out and visiting clients is no longer possible?

At WR Partners, pausing our audit work until we could re-enter our clients' premises was not an option. Fortunately, our IT systems were already set up for the switch to remote working, with our business using paperless files and cloud-based software for several years, with a few minor adjustments, our virtual service was ready to go. By using a range of video calling software, we could match the platforms our clients were

working with and our team were easily able to keep in touch when working together. A suite of secure data transfer options allows us to get the large volumes of information needed for a remote audit from our clients safely and simply.

Looking to a post-pandemic world, is the current model the future? And moving forward, how much of a factor should location be in choosing your auditor? There is no denying that physical visits still build relationships better than video calls, but the old times (and costs) of placing multiple audit staff on site for weeks at a time, tying up clients' employees, may well be over. The rapid development and implementation of remote auditing processes, which still give the same quality of evidence, allows us to consider a hybrid model for the future, benefiting clients and staff alike. Lockdown isn't something that anyone wants to repeat, but it has shown that there are many efficiencies to be made and opportunities for those that are willing to take them.





# **Get Smart with GISMO**

Greater Innovation for Smarter Materials Optimisation (GISMO) gives Cheshire and Warrington SMEs fully-funded access to the experts in the Materials Science Institute at Lancaster University.

Tell us about your materials challenges and let our experts help you to solve them. If you want to put your materials, products and processes to the test, get in touch and we will carry out a free assessment for you.

The Materials Science Institute at Lancaster University has over 200 researchers, backed up by £45 million of specialist facilities and equipment. We focus on various themes including 3D printing, surfaces, coatings, chemistry, and hydrogen.







Reduce manufacturing costs

Improve product quality

Exploit new business opportunities

Get in touch with us today: www.smarter-materials.co.uk





Materials Science Institute Lancaster University

GISMO is part-funded by the European Regional Development Fund.

# Behind every great business...

# Is a great accountant.





Build your business with our advisers at wrpartners.co.uk or call 08000 664 664

14 Chamber Magazine



Congleton Rotary Club volunteers help with the COVID-19 vaccinations

The Town Hall drive to vaccinate the adult population of Congleton and Holmes Chapel started with the most vulnerable - the octogenarians - first.

Now this is a spirited lot, not given to suffering fools lightly; sometimes overconfident and at other times needing gentle reassurance and positive direction.

So, it seemed quite appropriate that the Rotary Club should find itself in the midst of the volunteers needed at the Town Hall. At the heart of the action, some of the Rotarians that turned up were only a little younger than the population that they were helping! At first, the club played a supporting role, but it soon became clear that with volunteers emerging from the woodwork all over town, someone had to co-ordinate the effort. The role fell to Rotary.

The Rotarians were tasked with monitoring the queues outside, asking a pre-entry checklist, directing the caterpillar through registration, hand sanitisation, temperature control, vaccination and the obligatory postvaccination monitoring for 15 minutes before leaving the town hall. Each shift needed a team of 12.

We are often asked how many people get vaccinated in a day. It all depends on how much vaccine is sent and what type it is. One day, we got though just under 1,500 Astra vaccinations and on another over 1,000 Pfizer.

The process is settling down now. The age groups are younger and even those elders returning for their second jabs know the ropes. Rotary is now managing a list of well over 90 volunteers in addition to its own members who turn up whenever they are free. And the process could become a long-term commitment. The first round anticipates all adults being vaccinated by the end of July and their second jabs could take us to the end of September. Now, the talk is of booster jabs to deal with variants starting, perhaps, as early as October."

Some overheard comments;

Oh can't we stop a bit longer love, this is the first time I've seen anybody for 12 months and it's wonderful!



Are you together? "We have been for 65 years. Do you know something we don't?'





# **YOUR HEALTH IS OUR BUSINESS**

Acorn OH have received many requests from clients, regarding their employee's mental health and their fitness to work. Most importantly, employers are asking what they should be doing to help and protect their workforce in these uncertain times. Wellbeing is a complete understanding



'Fit to Fly' - this is proof of a negative PCR test to show that a person has tested negative to Covid19 before they travel. We use an accredited lab with an option of same day results.

of someone's physical, emotional, mental, and social state. It's more than just wellness, which typically focuses on a person's physical health, whereas wellbeing really delves into personal life and shows how everything is linked together and what effects this can have on each other. Having a healthy and happy workforce produces positive outcomes for businesses. By focusing on employee wellbeing, you are providing the helping hand in a time that they may need you the most.

Often a person's worries are linked to outside factors, understandably now with concerns about family, finance and health. Offering support from the workplace isn't always required for purely workplace issues, but in fact still links to how that person is feeling before/after work, thus affecting them whilst at work.





#### 01260 277797



www.acornoh.co.uk



info@acornoh.co.uk



Dane Mill, Broadhurst Lane, Congleton, CW12 1LA



Chamber Magazine



Our aim is to distribute over 1,000 computers in 100 days to children and families who need them.

In spite of various government support schemes, Covid has accelerated the digital and educational divide for many children.

Many computers loaned to children, now need to be returned to schools for use in classrooms.

Online teaching is critical in ensuring that children catch up lost learning and improved educational outcomes for a better future.

Donating a laptop will make a huge difference to the lives and education of children and families in Cheshire East.

Your devices don't need to be new – we'll upcycle them! They just need to be in good working order and capable of running Windows 10.

All devices are professionally wiped of data and set up exclusively for educational purposes.

Just drop them off at one of our reception center's, and we will then co-ordinate distribution via schools to make sure they reach the children who need them most.

#### **Local Drop Off Points**

Westfields Middlewich Road Sandbach CW11 1HZ Delamere House, Delamere Street, Crewe CW1 2JZ Town Hall, Market Place, Macclesfield, SK10 1EA Knutsford Academy Bexton Road Knutsford WA16 0EA

For more information or if your business has equipment ready for delivery to one of the reception centres please contact us:

info@cheshireyoungcarers.com or 0151 3563176

Computers for Kids is a charitable initiative supported by:

















# Virtual Thursday Thirty

#### We have had some incredible Virtual Thursday Thirty networking meetings over the past few months.

On Thursday 18th February we heard from Kerry Spink from Visyon, Andy Pear from The Lion & Swan and Marie and Yasmin from Synergy Recruitment, with some great networking being held after the presentations.

The Panellists for our 18th March Virtual Thursday Thirty were Hayley Rhodes from Acorn Occupational Health, Anna McIntosh from The Christie Charity and Warren Moores from SAS Daniels Solicitors. Our guests at the March Thursday Thirty heard David Watson announcing his retirement, after 15 years with the Chamber.

Our most recent Virtual Thursday Thirty on 22nd April, saw Julie Doig from Hammond McNulty, Lynsey Whitley and Tony McCafferty from Youth Federation and Ian Mallon from Neon Freight as panellists. Again, we saw many regular members at this meeting and some new members getting involved.

Of course, we like to be organised at the chamber so have planned our next Virtual Thursday Thirty for 17th June and 15th July, with yet more chamber members as panellist and even more breakout rooms for you to enjoy. We are always on the lookout for even more panellists, if this interests you please email: Jackie.Randles@eastcheshirechamber.co.uk

- I really enjoyed it and now I've been to 3 events I'm getting to see the odd familiar face.
  Hope to meet some chamber members in real life in the nottoo-distant future!"
- Another great meeting this morning."
  - Thank you for hosting the Thursday Thirty meeting yesterday it was helpful and informative with some good connections being made."



www.eastcheshirechamber.co.uk



it's coming....

How will you help to celebrate the 750th Anniversary of Congleton 1272-2022?



# Congleton Community

Our 750th birthday!

It's not long now until Congleton comes together to celebrate its 750th birthday! Its business community is a crucial part of the town's fabric and we'd like you to become part of the festivities.

Commerce has been an important part of Congleton's make up for all of those 750 years. In fact, it was commerce that led to the granting of Congleton's Charter in 1272.

Things were very different back in the 13th Century. Congleton belonged to the De Lacy family.

In 1272 Henry de Lacy, 3rd Earl of Lincoln could see the town was growing economically and granted it its first charter. That enabled Congleton to hold fairs and markets and elect a mayor and ale taster. Just as importantly, it was finally allowed to establish a merchant guild. The forerunner of your organisation, it

was an association of artisans and merchants who would oversee the practice of their craft/trade in a particular area - and behead known criminals.

People would come from all over Cheshire to buy and sell at the Congleton fair. From then on, Congleton was a busy little market town, with a population of several hundred! Over 750 years the town has grown to nearly 30,000 residents.

In 2022 the celebrations will open with a real medieval feel. Heraldic Flags will decorate the town centre. The flag making project will be taking place this year and we would love our local businesses to be a part of it. The Thirteenth Century was a golden age of heraldry and we're planning to observe heraldic tradition. So the flags will be purely symbolic without words or numbers. But, we will be displaying the names of all the businesses who've kindly agreed to take part, in a prominent way. As part of this we're developing a trail for people to discover the flags and who they represent and we believe thousands will follow. If you know little about heraldry this is your chance to learn! We will help you design your flag in true Heraldic style, local artists will be

painting them and the Town Council will install them. We are applying for funding for this community project from the Heritage Lottery Fund.

For details of how to be involved and help with designing your flag email: jo@congletoncommunityprojects.org. or call us on 07833 742200

www.congleton750.org www.congletoncommunityprojects.org /congleton750







This is Tewksbury - they inspired us and have been very supportive and helpful to us about all things heraldic!



# Insurance Solutions Tailored to you and your business

We're passionate about protecting the things that matter to you - including your business, your family, your home and your possessions. If you have an accident or suffer a loss, we'll work on your behalf to ensure the claim is settled as quickly as possible.

We believe that providing quality insurance outweighs cost-effective cover that's why we do both.

#### Our insurance services



Commercial



Leisure & Hospitality



Property



Private clients

Visit ironmarketriskmanagement.co.uk or call **01782 486245** 



#### CHAMBER MEMBERSHIP

## Subscription Rates

| Number of<br>Employees | Subscription<br>Fee | Price Inc. VAT |  |
|------------------------|---------------------|----------------|--|
| Sole Trader            | £130.00             | £156.00        |  |
| 2-6                    | £160.00             | £192.00        |  |
| 7-12                   | £190.00             | £228.00        |  |
| 13-20                  | £220.00             | £264.00        |  |
| 21-25                  | £250.00             | £300.00        |  |
| 26-30                  | £280.00             | £336.00        |  |
| 31-50                  | £310.00             | £372.00        |  |
| 51-100                 | £340.00             | £408.00        |  |
| 101-200                | £370.00             | £444.00        |  |
| 201-500                | £450.00             | £540.00        |  |
| 500+                   | £500.00             | £600.00        |  |

#### CHAMBER MAGAZINE

## Advertising Rates

| Advert Size             | Members | Non<br>Members |
|-------------------------|---------|----------------|
| Back page (210 x297mm)  | 550.00  | 660.00         |
| Full page (210 x 297mm) | 525.00  | 630.00         |
| 1/2 page (172 x 126mm)  | 300.00  | 360.00         |
| 1/4 page (83 x 126mm)   | 175.00  | 210.00         |
| 1/8 page (83 x 60mm)    | 100.00  | 120.00         |
| Inserts (leaflets)      | 250.00  | 300.00         |

All prices are subject to VAT at the current rate Artwork, please supply hi-res cmyk PDFs to: jackie.randles@eastcheshirechamber.co.uk



## Patrons of the Chamber



Dane Mill is a converted 18th century mill providing office and light industrial accommodation for over 30 businesses.

Tel: 01260 297 388 Email: info@romanlodge.com www.danemill.co.uk



With expert advice and practical support, Business Doctors gives your business the ability to develop and grow.

Tel: 0845 293 8466 Email: kevinc@businessdoctors.co.uk www.businessdoctors.co.uk



Berisfords are the UK's largest producer of Ribbons, Bows and Trimmings.

Tel: 01260 274011 Email: office@berisfords-ribbons.co.uk www.berisfords-ribbons.co.uk



NKC Group offer unrivalled Technology and IT Consultancy services across the UK.

Tel: 0161 820 9333 www.nkcgroup.co.uk

#### Handelsbanken

Handelsbanken take a bespoke approach to their customers' requirements for business or personal banking.

Tel: 01625 529 296 www.handelsbanken.co.uk/wilmslow



Delivering trusted, transparent solutions to ensure future financial security.

Tel: 01260 291825 www.franklynfm.co.uk



TMC use strategy, identity and technology with a tactical, measurable and creative approach to drive business growth for B2B organisations.

Tel: 01260 295 700 Email: hello@wearetmc.co.uk www.wearetmc.co.uk



Myers & Co is a leading solicitors practice specialising in services to owner managed businesses.

Tel: 01782 577000 Email: info@myerssolicitors.co.uk www.myerssolicitors.co.uk

## RIVERSIDE & MEADOWSIDE

Premium serviced offices to rent in central Congleton.

Tel: 01260 217 467
Email: enquiries@riversidecongleton.com
www.riversidecongleton.com



Pecks is the Perfect place to impress your business guests at lunch or dinner.

Tel: 01260 275161 Email: info@pecksrest.co.uk www.pecksrest.co.uk



Reliance Medical manufacture and distribute quality medical devices to the UK and beyond.

Tel: 08456 448808 Email: sales@reliancemedical.co.uk www.reliancemedical.co.uk



Hammond McNulty provide accounting and business services, with specialists in Financial Planning and HR.

> Tel: 01260 279622 www.h-m.co.uk



WR Partners are a firm of dedicated Accountants, Business Advisors & Tax Specialists, fully committed to enhancing and protecting our clients' financial position. We have been helping people and businesses succeed for over 120 years.

Tel: 01606 369 000 Email: hello@wrpartners.co.uk www.wrpartners.co.uk

We would like to thank our patrons for their continuing support





# RIVERSIDE & MEADOWSIDE

### HIGH-SPECIFICATION SERVICED OFFICES TO RENT IN CENTRAL CONGLETON.

Situated in the heart of Congleton, Riverside and Meadowside offer Grade A offices maintained to the highest standard.



Our office spaces include all of the features and amenities that empower your business to thrive, including:



On-site Parking



Fast Fibre Broadband



24/7 Access



On-site Building Manager



Board Room Facilities

