

THE BUSINESS MAGAZINE FOR EAST CHESHIRE

East Cheshire  
**CHAMBER**  
of commerce & enterprise

May 2018 / Issue 55

# Chamber



**AWARDS** | **BUSINESS OF THE YEAR**  
2018 WINNER | OVER 20 EMPLOYEES

## AWARD WINNERS 2018



**AWARDS** | **BUSINESS OF THE YEAR**  
2018 WINNER | UNDER 20 EMPLOYEES





# Contents

- 04 New Chamber Members**  
The Chamber welcomes 9 new members from across the region.
- 05 Chamber Golf Day**  
Join us for our annual Golf Day at Vale Royal Abbey.
- 08 Member Spotlight**  
Bringing two member businesses into focus.
- 09 Thursday Thirty**  
Catch up on the latest Chamber networking events.
- 10 A Royal visitor**  
HRH Prince Charles visits Congleton.
- 12 Business Support Seminars**  
Chamber members work together to deliver Digital+ seminars.
- 13 Verity Deaville appointed Venue Judge**  
Chamber member to judge awards in 2018.

- 14 Member News**  
Highlights from across the network.
- 16 Annual Chamber Business Awards 2018**  
A fantastic evening was had by all.
- 23 Chamber Expo 2018**  
To be held at De Vere Cranage Estate on 21st September.
- 24 Chamber News**  
New Partner named at Hammond McNulty.
- 27 TMC at the RAR Awards**  
Agency break national awards record!
- 28 Member News**  
More highlights from across the network.



# Welcome from the Chief Executive

Now in its 14th year, the East Cheshire Chamber of Commerce Business Awards proved to be another resounding success. 70 nominees and 280 excited guests sat down to enjoy a sumptuous meal provided by our regular hosts, De Vere Cranage Estate, who this year won the Training award.

The awards are a clear barometer of the local economies standing and as such there was clear evidence that more and more of our local businesses have something to celebrate.

“*The judges for the competition never fail to be amazed at the quality of the nominees and this year was no exception.*”

The evening was also a great fundraiser for our “Charity of the Year”. This year Kidneys For Life benefited to the sum of £4,610 on

the night and a grand total for the year of £9,000. The Charity for the coming year, decided by a vote of our membership was announced as Ruby’s Fund and we hope they benefit in the same way. A full report on the event can be found on page 16 of this edition.

Earlier in the year Congleton was host to a Royal Visit by HRH The Prince of Wales and The Duchess of Cornwall. As Chief Executive of the Chamber I was delighted to be given the honour of introducing Prince Charles to a number of businesses when his tour took in a visit to the Town Hall. This year I was also given the pleasure of introducing the Earl of Wessex, Prince Edward to members of other Cheshire Chambers, at the launch of the newly founded branch of the Commonwealth Association on Commonwealth Day.

The Chambers next big event will be the Annual Golf Day. This year we are again at Vale Royal Abbey and details of the event can be found on page 5.

Another major event will be the Chamber Expo 2018 which will be staged at De Vere Cranage Estate, Holmes Chapel. We do hope that as many members as possible will take advantage of this “The Ultimate Network Showcase”, which will bring together a great number of local businesses.

If you have any news that you would like to be included in our magazine please contact Jackie Randles.

*David*

## Events Calendar

### Thursday Thirty 24th May 2018

08:30 am – 10:00 am  
Sandbach R.U.F.C, Bradwall Road,  
Sandbach, Cheshire, CW11 1RA

### Annual Golf Day 20th June 2018

Vale Royal Abbey Golf Club  
Vale Royal Drive, Whitegate,  
Northwich, Cheshire, CW8 2BA

### Digital+ Seminar 28th June 2018

De Vere Cranage Estate  
Holmes Chapel, Cheshire, CW4 8EW

### Thursday Thirty 5th July 2018

08:30 am – 10:00 am  
Burns Garages  
Canal Street, Congleton,  
Cheshire, CW12 3AA

### Thursday Thirty 16th August 2018

08:30 am – 10:00 am  
The Wheatsheaf, 1 Hightown Street,  
Sandbach, Cheshire, CW11 1AG

### East Cheshire Chamber of Commerce Expo 21st September 2018

De Vere Cranage Estate  
Holmes Chapel, Cheshire, CW4 8EW

### Thursday Thirty 11th October 2018

08:30 am – 10:00 am  
Intro NW, The Colony, Altrincham Road,  
Wilmslow, Cheshire, SK9 4LY

### Clay Pigeon Shoot 24th October 2018

Cloudside Shooting Ground  
Red Lane, Congleton, Cheshire, CW12 3QG  
Details to be confirmed

### Thursday Thirty 22nd November 2018

08.30 am – 10.00 am  
SAS Daniels  
Details to be confirmed

### Christmas Lunch 7th December 2018

Pecks Restaurant  
Newcastle Road, Congleton  
CW12 4SB

Booking forms will be emailed  
out 4 weeks before the event

Events can be found on our  
website ‘Events Page’ [www.  
eastcheshirechamber.co.uk](http://www.eastcheshirechamber.co.uk)

Please email [Jackie.randles@  
eastcheshirechamber.co.uk](mailto:Jackie.randles@eastcheshirechamber.co.uk) for  
further details and booking forms

# New Members

*The Chamber extends a very warm welcome to the following new members:*



One of the oldest printing companies in the UK, Johnsons has never been slow to adopt new technology and boasts a versatile and varied array of litho, digital and large format printing presses. It never ceases to surprise our visiting customers that so much happens behind the frontage of our Oat Market Photographic Centre.

[www.johnsonsofnantwich.co.uk](http://www.johnsonsofnantwich.co.uk)

Tel: 01270 625207

10 Oat Market, Nantwich, Cheshire, CW5 5AP



We are a charismatic evangelical community church and we operate a thriving community centre with an annual footfall of over 100,000 people, providing pre-school nursery, coffee shop and Christian bookshop, conference and training facilities, job club and a foodbank together with much more.

[www.nlchurch.org.uk](http://www.nlchurch.org.uk)

Tel: 01260 297961

Danesford Community Centre  
West Road, Congleton, Cheshire, CW12 4EY



Heatons are one of the largest, independently owned office products dealers in the UK, offering a range of business services from offices in Merseyside, Cumbria, Cheshire and North Wales. We build long standing relationships with our customers and reduce their costs by providing a genuine one-stop-solution for stationery, office furniture, print, promotional products, workwear and managed print services.

[www.heatons.net](http://www.heatons.net)

Tel: 01625 618182

Unit 2, Newman Close, Greenfield Industrial Estate, Congleton, Cheshire, CW12 4TR



With over 30 years of recruitment experience, the Contrast team have developed an expertise in uncovering talented people and carefully matching them to great career opportunities.

[www.contrastuk.com](http://www.contrastuk.com)

Tel: 01625 264230

Waters Green House, Sunderland Street,  
Macclesfield, Cheshire, SK11 6LF



Lancer is the industry leader in innovative drink dispensing solutions having supplied leading companies with standard and tailored solutions for more than 50 years. Lancer manufacture a complete range of mechanically cooled and ice cooled dispensers, dispensing valves, carbonators, beer dispensing equipment and an extensive line of beverage dispensing parts and accessories.

Lancer believe in the power of innovation and engineering, hence why they are one of the most innovative players in the market.

[www.lancereurope.com](http://www.lancereurope.com)

Tel: 01606 837711

Midpoint 18, Prosperity Court,  
Unit 8-9, CW10 OGD



Life and Soul Limited own and operate Rumba bar in Macclesfield, Rumba bar in Congleton, The Castle Inn in Congleton and will launch a new restaurant in Buglawton in 2018. All the venues offer exceptional food, drink and service.

[www.lifeandsoul.ltd](http://www.lifeandsoul.ltd)

Tel: 01260 273007

18 Lawton Street, Congleton, Cheshire, CW12 1RP



Rhino Shrink Wrap supply scaffolders and contractors with scaffold shrink wrapping materials that are engineered for the toughest applications.

[www.rhinoshrinkwrap.com](http://www.rhinoshrinkwrap.com)

Tel: 01477 532222

Stockery Farm, Holmes Chapel Road,  
Holmes Chapel, Cheshire, CW4 8AS



Rugged Mobile Systems provide a personalised, technical service to support customers in their selection of rugged mobile computing devices. From Smartphones, PDAs, tablet PCs, detachable or convertible notebooks, vehicle fixed mounted PC's, ATEX approved hardware, the team will help you to select, trial, set-up and deploy your choice of rugged devices quickly, efficiently and cost effectively.

[www.ruggedmobilesystems.co.uk](http://www.ruggedmobilesystems.co.uk)

Tel: 0845 652 0816

Park View Business Centre,  
Whitchurch Road, Combermere,  
Whitchurch, SY13 4AL



Situated at Alderley Park, the BioHub team provide a specialist onsite incubation service to facilitate the growth and scaling up of companies at the Park. The team offer a variety of programmes and support services.

[www.biocity.co.uk](http://www.biocity.co.uk)

Tel: 01625 238809

Alderley Park, Alderley Edge, Cheshire, SK10 4TG

## Are you interested in joining East Cheshire Chamber of Commerce?

Please contact David Watson at [david.watson@eastcheshirechamber.co.uk](mailto:david.watson@eastcheshirechamber.co.uk)  
or Jackie Randles at [jackie.randles@eastcheshirechamber.co.uk](mailto:jackie.randles@eastcheshirechamber.co.uk)

Riverside, Mountbatten Way, Congleton, Cheshire CW12 1DY

Tel: 01260 540570 Fax: 0845 6766376 [www.eastcheshirechamber.co.uk](http://www.eastcheshirechamber.co.uk)





MAIN SPONSOR

**Blue Bell**

Image for illustrative purposes only



# Join us on our Chamber Golf Day 2018

*Vale Royal Abbey Golf Club*

The annual Chamber Golf Day will take place on Wednesday 20th June 2018 from 11.15am onwards at the prestigious Vale Royal Abbey Golf Club.

11.15 Registration & breakfast  
11.30 – 12.30 Putting Competition  
13.00 Shotgun start  
19.30 Dinner and Prize giving

There will be several competitions running throughout the day including:

4 Golfers per Team  
Putting Competition  
Longest Drive  
Nearest the Pin

**Chamber Members**  
£67.50 + VAT per person  
**non Chamber Members**  
£72.50 + VAT Per Person

## For more information

Please contact Jackie Randles  
on Tel: 01260 540570  
jackie.randles@eastcheshirechamber.co.uk

*Early booking is recommended*

Sponsored by

**myers&co**  
solicitors



# 3

## HOLE IN ONE PRIZES

Sponsored by

**Blue Bell**  

**Win a Mini**

Golfing holiday in  
Portugal

2 night stay in Forest  
of Arden





If you would like further information on Settlement Agreements or any other Employment Law or HR issue, please contact Warren Moores, Solicitor at SAS Daniels on: **01260 282300**  
[warren.moores@sasdaniels.co.uk](mailto:warren.moores@sasdaniels.co.uk)



# What are Settlement Agreements?

**A Settlement Agreement is commonly used to end an employment relationship in a mutually agreeable way. They are often used in situations where an employer and employee feel their relationship has broken down. Employers tend to make the initial proposal but either party can make the first move.**

The Settlement Agreement is usually between an employer and employee, however it can cover non-employees, for example, someone who alleges they were discriminated against at interview.

It is important employers seek legal advice on how to propose a Settlement Agreement because the rules relating to the disclosure of settlement negotiations in legal proceedings are highly technical.

## Two provisions

In short, the admissibility of settlement offers and discussions are regulated by two provisions. The 'without prejudice' principle which covers existing disputes and section 111A of the Employment Rights Act 1996 which covers situations where there is no existing dispute ('a Protected Conversation').

Depending on which method is used, if the employer engages in what is known as 'unambiguous impropriety' (under the without prejudice rule) or 'improper behaviour' (under s.111) then the veil of protection can be lifted and the employee could argue that the employer's actions of offering a payoff are unlawful and use such facts to make a claim. The rules are different under each provision but behaviour, such as putting the employee under undue pressure to sign the Agreement, or engaging in discriminatory behaviour, would be covered.

It is also important to note that the protection under section 111A relates to unfair dismissal claims only. This means that if the employee raises a claim of discrimination, for example, such discussions would be disclosable.

## To make an Agreement or not?

When making an offer of a Settlement Agreement the employer should inform the employee they do not have to enter into the Agreement if they do not want to. However,

on the other hand, the employee should be made aware of what may happen if they do not enter into the Agreement, for example, the company could investigate their concerns further in respect of the issue(s) at hand, such as performance or misconduct.

There are a number of situations where employers may find offering a Settlement Agreement suitable. These could include:

### • Performance Management

It can take up to 6 months or longer for an employer to fairly dismiss an employee on performance grounds. Therefore, some employers choose to make a settlement offer as an alternative to going through this process.

### • An allegation of gross misconduct

If the evidence against the employee is questionable, then dismissing the employee could be risky. The employee may then bring a claim and the company will have the time, hassle and cost of dealing with it.

An employee often asks for a reference to be included as part of the Agreement because ordinarily an employer has no legal requirement to give one. If the employer chooses to provide a reference, it must be fair, truthful and accurate. The reference can often be used as a negotiating point by the employer.

## Confidential offer

If an employer makes a confidential offer of a Settlement Agreement, they should provide this in writing so the employee can fully consider the proposal. Such communication should be headed either 'Without Prejudice' or 'Protected Conversation' to clarify that such documents fall under the relevant protection as detailed above. Usually if the employee wishes to accept the proposal, they will inform the employer and at that stage the employer

should ask their legal adviser to draw up the Settlement Agreement.

## Independent legal advice

The employee has to seek advice from a 'relevant independent legal advisor' on the terms and effect of the proposed agreement. This is a legal requirement and without this, the Agreement will not be legally binding. To evidence the advice has been received by the employee, the advisor has to sign an 'advisor certificate' which forms part of the Settlement Agreement.

A well drafted Settlement Agreement should list the types of claims the employee is compromising by signing it. Putting every single claim that could possibly be compromised, without specific relevance to the situation, could lead to the Agreement not being enforceable.

There are some claims a Settlement Agreement cannot compromise, including:

1. Accrued pension rights in respect of occupational pension schemes
2. Personal injury claims that the employee has no awareness of
3. To prevent an employee making a protected disclosure (known as blowing the whistle).

Employers should also be mindful that the tax treatment of payments under Settlement Agreements recently changed on 6 April 2018.

A Settlement Agreement needs to be specific to the individual situation and therefore employers should obtain advice from an employment law specialist from the outset on how and what to offer as well as drawing up the actual Settlement Agreement.

**Overall, Settlement Agreements are a very useful tool which can usually save time and effort on both sides.**





**Business is**  
rarely predictable.  
We can help  
you stay on track.

With our specialist legal knowledge and a gift for simplifying tricky situations and finding solutions, we can help you avoid the pitfalls and enjoy the benefits of being in business.

**For a refreshingly clear perspective, contact SAS Daniels today.**

**[sasdaniels.co.uk](http://sasdaniels.co.uk)**

 **sas daniels LLP**  
No ordinary law firm.

SAS Daniels LLP is a Limited Liability Partnership registered in England and Wales with registered number OC333138. A list of members is available at our registered office, 30 Greek Street, Stockport, Cheshire, SK3 8AD. SAS Daniels LLP is authorised and regulated by the Solicitors Regulation Authority.

# Member Spotlight

*Bringing local businesses into focus*



## Diane Dunion

*Associate Director,  
Dunion & Co*

### **What motivates you?**

When I meet with an individual or company director, it is often the case that their financial difficulties are causing them a great deal of stress and worry. When a client believes that a situation is 'hopeless', it is incredibly motivating to propose a solution which can bring comfort and relief.

### **Who has been your greatest inspiration?**

Without a doubt, Lord Alan Sugar. His inherent business acumen enabled him to work his way from 'barrow boy', waking at 6am each day to boil beetroots for a local greengrocer at the age of 12, to founding Amstrad at the age of just 21.

### **What has been your most satisfying moment in business?**

In 2013, I purchased the old HSBC Bank building, in Tunstall. It was in dire need of TLC, and I spent a great deal of time and effort renovating it to its former glory. To see the 'Dunion & Co.' sign being fitted, once the renovation had been completed was incredibly satisfying and rewarding.

### **How do you spend your leisure time?**

I can usually be found at the gym! However, if I'm not there, I am likely to be at the theatre or over in Wales, relaxing in my caravan with friends and family.

### **What Are Today and Tomorrow's Challenges?**

In recent years, the insolvency industry has faced an enormous amount of legislative change, which can be a challenge to keep up with. The Government is currently consulting on proposals to improve the governance of companies who are in, or are approaching, insolvency. We anticipate that this will lead to further changes to regulations and working practices.

### **If you had the chance to start your career over again, what would you do differently?**

I would have taken a leaf out of Lord Sugar's book and gone into business much earlier. I thoroughly enjoy running my own business, I only wish I had done so earlier.

### **If you could talk to one person from history, who would it be and why?**

It would have to be Margaret Thatcher. I would love to hear about her time as Prime Minister, but would also have a few 'tough questions' for her to answer...

I am also a huge fan of Elvis and would also be very keen to have a conversation with him!

**Dunion & Co.**  
Licensed Insolvency Practitioners  
& Business Advisers

## Alison Parr

*Director, Ruby's Fund*



### **How important have your team members been to the success of Ruby's Fund?**

The team of staff and volunteers past and present are and have been instrumental in the running of Ruby's Fund. I have always said Ruby's Fund is not mine it belongs to the community and its supporters.

### **What motivates you?**

The lack of support both practically and socially for children and families who have children with challenges has always been my main motivating factor. By opening Ruby's Fund we have been able to begin to support and signpost families not only to services we deliver but to other organisations and partnerships.

### **If you had the chance to start Ruby's Fund over again, what would you do differently?**

Have more confidence in my ability to achieve!

### **How many hours do you work a day on average?**

I have to work around Ruby's Care needs so I have no set hours but I can honestly say I never switch off! I do try to visit the centre every day even when we are closed.

### **How do you spend your leisure time?**

I don't really have any but I do manage to walk my two dogs most days!

### **What are today's and tomorrow's challenges?**

My main challenges are keeping Ruby well, after that for Ruby's Fund, it is to continue to generate income on a day to day basis and to continue delivering the sessions we currently do. Planning for the future includes a huge fundraising commitment to buy our building to ensure the future of Ruby's Fund after Ruby and I have retired!

### **Who has been your greatest inspiration?**

Without a shadow of doubt Ruby and all the wonderful children who fight bigger battles than any child ever should.





# Thursday Thirty Events



**January's Thursday Thirty network meeting was hosted by Visyon at Fellowship House in Congleton and once again the meeting was very well attended.**

Guests were treated to bacon and sausage baps all cooked by the CEO of Visyon, Gervase McGrath and Sandi Marshall gave a brief overview of how Visyon is a charity that supports the emotional health of children, young people and their families.



**In April East Cheshire Hospice once again hosted the Thursday Thirty networking meeting at the hospice in Macclesfield.**

East Cheshire Hospice is a warm and welcoming space for adults facing life limiting illness. Providing care, comfort and compassionate support to patients and their loved ones is their number one priority.



Up and coming meetings will be kindly hosted by Sandbach Rugby Union Football Club in Sandbach, Burns Garages in Congleton and The Wheatsheaf in Sandbach.

Unfortunately, the Thursday Thirty meeting on 1st March hosted by Franklyn Financial Management at St. James's House in Congleton had to be cancelled at the last minute due to snow. A small number of guests braved the elements to get to the meeting and enjoyed hot drinks and breakfast and the staff at Franklyn carried on with the meeting without the presence of the Chamber!



## Let us help you take your business to new heights

At Howard Worth we know how important it is to develop strong relationships with you.

We build up an extensive understanding of your business, so that as well as preparing your accounts, we work alongside you to help add real value to your business and bottom line.

- |                        |                            |
|------------------------|----------------------------|
| • Accounts Preparation | • Succession and Disposal  |
| • Tax Advice           | • Financial Planning       |
| • Business Planning    | • Investments and Pensions |
| • Audits               | • Management Accounts      |
| • Capital Raising      | • Payroll                  |



For more details contact: Martin Webb  
Howard Worth, Bank Chambers, 3 Churchyardside,  
Nantwich, Cheshire, CW5 5DE  
Email: [martinwebb@howardworth.co.uk](mailto:martinwebb@howardworth.co.uk)  
Telephone: 01270 626162 [www.howardworth.co.uk](http://www.howardworth.co.uk)

# HRH Prince Charles Visits Congleton



On January the 24th 2018 Congleton was privileged to receive a royal visit from the Prince of Wales and the Duchess of Cornwall.



The visit was facilitated by Congleton Town Council with the objective of enlightening the royal couple of the vast amount community work and support that characterises Congleton as a Town. Due to the security constraints associated with this type of occasion the event was organised with only 7 working days notice.

*“ It was estimated that there were over a thousand enthusiastic well-wishers outside of the Town Hall to greet them both prior to their entrance to the Town Hall*

Amongst the 250 guests inside the Town Hall, East Cheshire Chamber of Commerce and a small group of local businesses were invited to represent the business sectors contribution towards the local community. Each of the representatives in attendance were fortunate enough to personally meet the Prince as he passed through the various groups in the main hall before giving an excellent speech congratulating Congleton for their community spirit.



## The Skills & Growth Company and Cheshire East Council hold free procurement training workshops for SMEs

The latest set of award-winning procurement training events have been provided by the council's arms-length Skills and Growth Company and Cheshire East Council. The workshops, delivered in February and March were to benefit local businesses looking to tender for public service contracts. The training was held at Riverside Mill, home to East Cheshire Chamber and was supported by the Chamber and its members.

The latest workshops were attended by 15 local SME businesses, including those from the care, engineering and leisure sectors. Attendees learnt about the framework for public sector tendering and how to navigate the process and prepare for tendering opportunities. Businesses also learnt how to ensure their bids are as professional as possible and how working in consortia can provide further opportunities.



To date the training has benefitted over 65 businesses between 2016 and 2018. Feedback from businesses at the latest training sessions was positive, providing them “a great insight into how the whole process works”. The training was delivered by Melanie Bryan OBE DL, from Why Not Change who has helped hundreds of businesses secure public sector contracts.

Cllr George Hayes, Chairman of The Skills and Growth Company said “It is great that working in partnership with the East

Cheshire Chamber of Commerce, we have enabled small and medium sized enterprises the opportunity to upskill and prepare themselves for procurement processes and what can often be valuable revenue streams for companies. I am pleased that the businesses who have taken part to date have found benefit in accessing this expert work and would encourage other Chamber Members to consider attending some of the future sessions.”

Further workshops will continue to be delivered throughout the year.

Pictured: Steve Mellor, Cheshire East Council, Kerry Hall, The Skills & Growth Company, Melanie Bryan, Why Not Change and David Watson, East Cheshire Chamber.







# Buy-to-lets & mortgage interest

By **Chris Bentley** Tax & Forensic Director

**HARTS**  
CHARTERED ACCOUNTANTS

**The tax regime for buy-to-let has changed significantly in the last five years to the detriment of landlords. The most significant change, the partial withdrawal of tax relief for mortgage interest, has yet to make its impact felt.**

In his July 2015 budget George Osborne announced that landlords would see tax relief for mortgage interest restricted to the basic rate of income tax. This measure, which is being phased in from April 2017 to April 2020, has much broader application than was initially realised and is yet to figure in most individuals' tax returns. In fact, many landlords will only see an impact when they calculate their tax liabilities for 2017/18 later this year.

## How could the changes affect you?

The changes work by making mortgage interest on residential properties a non-deductible expense but they do not apply to commercial property or furnished holiday lets. In return, a more limited relief equal to 20% of the mortgage interest can now be claimed.

However, as a result of these changes, a higher rate taxpayer with no net profit will now have a tax liability to consider. For example, landlords with incomes managed to be just below the higher rate threshold are vulnerable under the new legislation, as are basic rate taxpayers with a larger, heavily mortgaged portfolio. Those with children may also see a withdrawal of child benefit if their taxable income rises above the £50,000 threshold.

In the table below we can see the net rental profit each year is £nil. We assume that the individual has a fully taxed at a source salary equal to the higher rate threshold, no child benefit and that the 2018/19 higher rate threshold continues in force.

## Managing the changes

It is sometimes suggested that buy-to-let should now be undertaken through a limited company to mitigate these tax changes. Our experience is that this may be appropriate for some, but not other landlords. It is also rare for a landlord to be able to transfer a portfolio to a limited company without incurring significant capital gains tax and / or stamp duty costs. Fully understanding the new legislation is the key to optimising the tax efficiency of a portfolio and landlords should seek advice.



For any queries or advice on the new mortgage taxation and the tax implications for all your investments, please don't hesitate to contact us.

Chris Bentley heads up the specialist Tax and Forensic departments at Harts Accountants.

For further information contact Chris on:

**Tel** 01625 669669 or **Email** [CBentley@harts-ltd.com](mailto:CBentley@harts-ltd.com)

Tax Liabilities	2016/17 old rules	2017/18 25% new 75% old	2018/19 50% new 50% old	2019/20 75% new 25% old	2020/21 new rules
Fully taxed salary	43,000	45,000	46,350	46,350	46,350
Gross rental income	12,000	12,000	12,000	12,000	12,000
Tax deductible mortgage (total interest £8,000 pa)	(8,000)	(6,000)	(4,000)	(2,000)	-
Other rental costs	(4,000)	(4,000)	(4,000)	(4,000)	(4,000)
<b>Taxable income</b>	<b>43,000</b>	<b>47,000</b>	<b>50,350</b>	<b>52,350</b>	<b>54,350</b>
Taxable at higher rate	0	2,000	4,000	6,000	8,000
Tax at 40%	0	800	1600	2400	3200
Mortgage relief	0	(400)	(800)	(1200)	(1600)
<b>Tax payable</b>	<b>0</b>	<b>400</b>	<b>800</b>	<b>1200</b>	<b>1600</b>

# Chamber members to work together on delivery of business support seminars for SMEs



TMC Strategic Communications are pleased to announce a new partnership with Cheshire East Council's arms length The Skills and Growth Company to deliver the Digital+ business seminar programme.

The Digital+ programme is the latest initiative from Connecting Cheshire which is fully funded by the ERDF (European Regional Development Fund). The initial stages of the partnership focus on a range of seminars to enhance businesses use of IT and their connectivity.

The Digital+ seminars are free to attend for eligible businesses and include support on:

- Working more efficiently and profitably with digital tools
- Reducing IT costs with cloud computing

- Increasing leads and sales through digital marketing and social media
- Reducing admin and improving service through e-commerce platforms
- Using artificial intelligence as a key business tool
- Being business-ready for new online tax and GDPR rules

Delegates will also receive a free website audit report, alongside face-to-face advice and recommendations from leading industry experts.

Leading the workshops, Tim McCloud, Managing Director of TMC says:

*"We are extremely proud to partner with The Skills and Growth Company on this project. As an SME in the Cheshire area, we have seen first hand the contribution that the initiatives have made to the local economy from both sides of the coin."*

This new series of Digital+ seminars enables us to share our in-house knowledge, whilst partnering with the expert capabilities of the Skills and Growth team"

More dates are to be added throughout the remainder of the year.

## Dates for upcoming seminars are:

**22nd May, Wychwood Park Hotel**  
(Digital Marketing)

**24th May, Cottons Hotel, Knutsford**  
(Digital Marketing)

**5th June, Vale Royal Abbey**  
(Digital Marketing with a focus on Social Media)

**12th June, Mottram Hall**  
(Digital Marketing)

**21st June, Mottram Hall**  
(Digital Marketing with a focus on Social Media)

**26th June, Crewe Hall**  
(Digital Marketing with a focus on Social Media)

**28th June, De Vere Cranage Estate**  
(Exclusive Chamber Event)

For more information on the Digital+ Seminars, including eligibility requirements and how to book your place, please visit the Digital+ website: [www.digitalpluscheshire.co.uk](http://www.digitalpluscheshire.co.uk) or email: [info@digitalpluscheshire.co.uk](mailto:info@digitalpluscheshire.co.uk)



# Autumn Clay Shoot at Cloudside

24th October 2018

Cloudside Shooting Grounds  
Red Lane, Congleton,  
Cheshire, CW12 3QG

Sponsored by Berisfords Ribbons  
and Business Doctors



## Itinerary

- |          |  |
|----------|--|
| 10.30 am | Breakfast                              |
| 11.00 am | Clay practice followed by refreshments |
| 13.00 pm | Clay competition                       |
| 15.00 pm | Meal and presentation                  |

Further information and booking forms will be emailed out at the end of September





Press release

# Local Businesswoman Appointed Venue Judge

East Cheshire Chamber member, Verity Deaville has recently been appointed as a venue judge for the Conference & Hospitality Show (CHS) Venue Awards 2018.

Now in its fourth year, the CHS Awards provide hotels and venues with a fantastic opportunity to showcase their facilities to the industry.

Verity Deaville comments, "I'm absolutely delighted to have been selected as a venue judge, my company, [verityvenue.com](http://verityvenue.com) specialises in booking venues for corporate residential meetings and conferences so I have a keen eye for detail."

Emma Cartmell, CEO of the CHS Group said, "We are delighted to have Verity on board as one of our esteemed judges. We



have a high calibre of hotels and venues entering the awards and it's essential that we attract judges who understand the industry and can identify a hotel's strengths and weaknesses."

The finalists will be announced live at the Conference & Hospitality Show in Leeds on the 24th April. The Award

Ceremony & Gala Dinner will be held on Thursday 31st May 2018 in Manchester showcasing the very best of the Hospitality Industry.

**For further information, please contact:**

Verity Deaville

VerityVenue, Global Venue Booker

**Tel:** 01260 273026 (office)

Mon to Fri, 9am to 5pm.

**Mobile:** 07588 677449

**email address:** [verity@verityvenue.com](mailto:verity@verityvenue.com)

**VerityVenue**

## RIVERSIDE Congleton Town Centre



### offices to let

<b>Rent a desk</b>	A drop-in hot desk/shared office	from £5.00	per hour
<b>All-inclusive</b>	An office for 1 person up to 50	from £10.50	per day
<b>Traditional</b>	An office for 5 people up to 50	from £12.50	per sq.ft per annum
<b>Virtual Office</b>	A real business address	from £120.00	per annum

01260 272486 video tour at [www.magnusuk.com](http://www.magnusuk.com)

 **MAGNUS**

# Member News

*Highlights from across the network*

## Leek United Building Society helps to give tenants a taste of work

Tenants at the Rossendale Trust\* in Cheshire are being helped to experience a taste of work – thanks to Leek United.

The Society has made a £170 donation to the Trust which will be used to fund its WorkTaste programme for adults with learning disabilities.

Appropriately, the money was raised as a direct result of Leek United itself supporting the work experience scheme at its Head Office.

Rossendale Trust tenant Edward Graves spent every Friday over the course of a month at the Society's St Edward Street headquarters in Leek, where he was given responsibility for collecting, counting and bagging 'dress down Friday' money from staff – which is donated to a charitable cause.

Leek United Chief Executive Kevin Wilson said: "It was a pleasure to meet Edward and observe his fantastic attitude and dedication to each business task."

"We were delighted to provide a workplace opportunity for him at Head Office, and to be able to play an active part in supporting The Rossendale Trust's WorkTaste programme."

As a 'thank you' for his hard work, the Society rewarded Edward with a signed Stoke City Football Club shirt and tickets to watch the Potters' recent home game against his favourite team, Everton.

\*The Rossendale Trust provides supported living for adults with a learning disability in tenanted apartments across seven sites in the Macclesfield and Buxton areas.



## Acorn Occupational Therapy team to cycle from Lands' End to John O'Groats for charity



Everyone likes a challenge; Andrew and I are no different. We have challenged ourselves to cycle from Lands' End to John O'Groats (1,000 miles) in 14 days (1st July to 14th July 2018) and to raise £1000 for charity.



We have cycled for charity before but nothing on this scale and quite a few years ago so this really is a challenge. The Royal Marine Charity is close to our hearts as one of our children is a serving Royal Marine. The Royal Marine Charity supports

Marines and their families in times of need to overcome their challenging injuries, life limiting illness, mental illness, transition to civilian life and even poverty.

This is a good opportunity to deliver a thank-you to our armed forces, particularly the Royal Marines.

We would be grateful for any donations that you can make to help us to meet the £1000 target. All donations will go to the charity and none to cover our costs.

[www.justgiving.com/fundraising/andrew-burrows10](http://www.justgiving.com/fundraising/andrew-burrows10)

*“Andrew and I would like to thank you in anticipation of your help.”*

*Isabel and Andrew Burrows*

## Apprentices get red carpet treatment at Macclesfield College Awards

Macclesfield College proved it's a winning choice for young people and employers at its first ever Apprenticeship Awards.

Designed to recognise the hard work and achievement of apprentices studying with the College's dedicated employer responsive unit Maxim Business Training and along with the vital contribution of the College's employer partners, the awards were held at Mottram Hall.

More than 70 guests joined teaching staff and members of the senior leadership team from the College to celebrate 12 winners in a diverse range of categories, from accounting to warehousing.

Tracy Cosgrave, Director of Employer and Commercial Services at Macclesfield

College commented "These awards gave us the perfect opportunity to congratulate our apprentices and employer partners on their achievements and commitment. It is clear that these apprentices are all making valuable contributions to their employers' businesses and working hard to establish promising careers in their chosen field."

"We are a college that excels in matching young people with employers and providing workplace-oriented courses and we wish all our winners and all their peers every success as they develop their careers."





*The Bloor difference*  
**CAREFULLY CONSIDERED LOCATIONS**



**BECAUSE WE ALL LOVE  
DISCOVERING SOMETHING NEW**

*Building new homes in East Cheshire*

At Bloor, we create homes in carefully handpicked locations, meticulously crafted for not only a new start, but a better one too.

We carefully consider each brick, each fixture and fitting, and each aspect of aspirational living – right down to the finest of details.

Over the next 5 years, Bloor homes North West are planning to deliver over 1,000 new homes in Cheshire East. We are currently building superior 2, 3 & 4 bedroom homes at Saxon Gate, Crewe and Alderley Gate, Congleton, with more new homes coming soon to Holmes Chapel and Wistaston.

Building better homes in East Cheshire. That's the Bloor difference.

**SEE IT. FEEL IT. EXPERIENCE IT.**



[bloorhomes.com](http://bloorhomes.com)



**NORTH WEST**

**Regional Office**

2-4 Whiteside Business Park,  
Holmes Chapel, Cheshire CW4 8AA

For more information about any of  
our developments, speak to us on

**01477 536 550**



# ANNUAL CHAMBER BUSINESS AWARDS

*East Cheshire Chamber of Commerce Business Awards 2018*



**The East Cheshire Chamber of Commerce Business Awards evening took place on 23rd March at De Vere Cranage Estate. Over 280 nominees, Chamber Members and guests attended what was once again a spectacular evening.**

Following a sparkling drinks reception and welcome by the Chamber Chief Executive, David Watson, a three-course fine dining dinner was served. Dinner was followed by the awards presentation. This year the winners not only received a trophy and certificate, but also a bottle of Cloud Side Gin, kindly donated by local entrepreneur Chris Carsons.

There were new categories in this year's awards including The Best Digital Marketing Campaign, the Construction award and an award for Business and Education Engagement. The first of these awards, Best Digital Marketing Campaign, went to Tinsdills Solicitors and the Construction Award, sponsored by Bloor Homes, went to Approved Inspectors Ltd. The Business and Education Engagement Award went to Congleton based Franklyn Financial Management. Andrew Chatterton of Franklyn Financial Management also presented the

award for Business of The Year with under 20 employees which went to TMC Strategic Communications.

The Training Award, sponsored by Total People, was won by the hosts of the evening De Vere Cranage Estate, and the New Business of the Year Award went to Nova Commercial Finance, based in Macclesfield. Kevin Cook of Business Doctors presented the award for Employee of the Year to Annie Ashton of Macclesfield College. Rhino Safety, who are a Sandbach based business won the Contribution to the Community Award and the Award for Excellence in Customer Service was won by Deaville & Co of Congleton.

The International Trade award was won by one of Congleton's major employers, Senior Aerospace Bird bellows who were presented with the award by Helen Gowin of SAS Daniels. The Employer Award went to Life & Soul and DV8, who proved to be very popular winners.

Burns Garages of Congleton were presented with a Special Achievement Award to mark their one hundred years of being in business. The award was presented to Robert Burns by

the Chamber Chief Executive, David Watson. Robert Burns subsequently presented The Professional Services Award to Congleton based accountants Hammond McNulty.

The last award to be presented was the Business of The Year with over twenty employees, which went to Reliance Medical. The award was received by Andy Pear, Managing Director and members of his team.

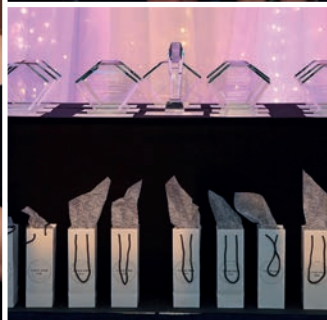
After the awards presentation there was an auction and raffle in aid of Kidneys for Life, The Chamber's Charity Of The Year, which raised £4,610 making a grand total of £9,000 raised in 2017/2018.

Finally, Ruby's Fund were announced as the Charity of the Year for 2018/19. This decision was arrived at following a vote by members of the East Cheshire Chamber.

Celebrations and dancing went on into the small hours and many of the guests attempted show off their driving skills driving a Formula One racing car simulator provided by Blue Spot Computers.



## THE CHAMBER OF CHOICE







**AWARDS** | BUSINESS OF THE YEAR  
2018 WINNER | OVER 20 EMPLOYEES  
**Reliance Medical**

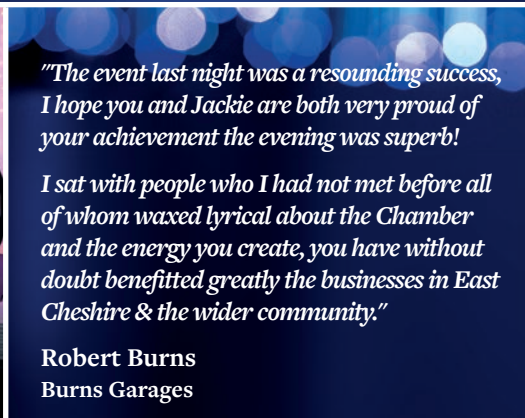


**AWARDS** | BUSINESS OF THE YEAR  
2018 WINNER | UNDER 20 EMPLOYEES  
**TMC Strategic Communications**





**Rhino Safety**  
Contribution to the  
Community Award



*"The event last night was a resounding success, I hope you and Jackie are both very proud of your achievement the evening was superb!*

*I sat with people who I had not met before all of whom waxed lyrical about the Chamber and the energy you create, you have without doubt benefitted greatly the businesses in East Cheshire & the wider community."*

**Robert Burns**  
Burns Garages



**Deaville & Co**  
Excellence in Customer Service



**De Vere Cranage Estate**  
The Training Award



**Burns Garages** were  
presented with a  
Special Achievement  
Award



**Ruby's Fund**  
Voted Charity of the Year



**Senior Aerospace  
Bird Bellows**  
International Trade Award



**Franklyn Financial Management**  
The Business and Education  
Engagement Award



**Approved Inspectors Ltd**  
Construction Award



**Life & Soul and DV8**  
The Employer Award



**Tinsdills Solicitors**  
Best Digital Marketing Campaign



**Hammond McNulty**  
Professional Services Award



*"Just a quick note to thank you for a very enjoyable evening on Friday. So much preparation.. but well worth the effort."*

**Roy Spruce**  
Managing Director, Picea Design Ltd



**Nova Commercial Finance**  
New Business of the Year Award



*"A very big thank you for a super evening on Friday, it still hasn't sunk in yet that we won! Thank you also for providing a platform for companies of all sizes to shine. We feel the award will be a foundation stone to help move the business forward to achieve our goal of high value customers who will certainly expect a high level of customer service!*

*Thank you again for all your hard work and support."*

**Verity & Wayne  
Deaville & Co**



# Thanks to our Suppliers & Sponsors

*We would like to thank*

**The organisation of the Business awards is quite a mammoth job especially now that it has become such a big prestigious affair!**

As most people know there is only David and I in the office and the awards ceremony would be an impossible task to carry out without the help and support of all our suppliers, most of whom go above and beyond the call of duty to make it one of the most successful events in our calendar.

David and I would like to express our sincere thanks to all our suppliers for their help and support and to the sponsors of the event.



**Cover Story**  
For the chair covers and bows



**Cheshire Photography Company**  
Adam Schofield for taking the photos



**TMC Strategic Communications**  
For designing the tickets and programmes and putting together the videos



**BAV Limited**  
For the lighting, sound and staging

**Glen Stevens DJ**  
For the entertainment



**triad**  
tel: 01260 278657  
[www.weloveyourbrand.co.uk](http://www.weloveyourbrand.co.uk)

**Triad UK**  
For the trophies



**Verity and Wayne from Deaville & Co**  
For welcoming all our guests



CRANAGE ESTATE

**De Vere Cranage Estate**  
For all the 'extras' including the drinks reception

**Ballooning Marvellous, Congleton**  
For supplying the balloons

## Health and Safety doesn't need to be painful.



**Our services include:**

- Health & Safety Policies & Procedures
- Fire Risk Assessment
- Environmental Policies
- Audits and Inspections
- Risk Assessments
- Method Statements
- Online Training
- PAT Testing
- Noise Monitoring

**For a free, no obligation quote get in touch today.**



Call: **01270 440 341** email: **info@rhinosafety.co.uk**  
or visit: **www.rhinosafety.co.uk**





# Personal financial planning.

## With the emphasis on *personal*.

Everybody's different. So any financial advice you're given should be for you alone, and with Franklyn, it is. Our trusted, reliable, expert service is tailored to your individual circumstances.

In short, we're here to help build capital, provide retirement income, manage existing assets, and protect against financial risk... *just for you.*

---

01260 291825 | [www.franklynfm.co.uk](http://www.franklynfm.co.uk)



**BUSINESS  
DOCTORS**  
ACHIEVE YOUR VISION

DEDICATED TO HELPING  
SMALL & MEDIUM SIZED  
BUSINESSES ACHIEVE  
THEIR VISION

**Are you passionate  
about business with a  
desire to help others?**



**Business Doctors is a business support network, dedicated to helping small and medium sized businesses achieve their vision.**

Drawing on extensive business skills and experience, Business Doctors provides 'hands on' support to business

owners enabling them to overcome their individual challenges and helping them to achieve their aspirations for growth.

We are seeking like minded business professionals to join our collaborative network. If you are ready for a new challenge, get in touch now!

**"I love doing what I do – helping business owners realise their goals."**

**Kevin Cook**

**T: 07801 399508**

**W: [businessdoctors.co.uk/cheshire](https://businessdoctors.co.uk/cheshire)**

**E: [kevinc@businessdoctors.co.uk](mailto:kevinc@businessdoctors.co.uk)**

† 01782 577000 e [info@myerssolicitors.co.uk](mailto:info@myerssolicitors.co.uk) w [www.myerssolicitors.co.uk](http://www.myerssolicitors.co.uk)



## It's our business to protect yours

Whatever the needs of your business, the business services solicitors at Myers & Co can help you to achieve your goals.

We offer a free legal helpline to all members of East Cheshire Chamber. Call us today.

**myers&co**  
solicitors

**Dermot Callinan**  
Director of  
Business Services



Employment



Business



Litigation



Commercial Property



Residential Property



Wills & Probate



Wealth





# Chamber Expo 2018

Calling all Chamber Members to be part of the  
**Ultimate Network Showcase**

**Friday 21st September**

10am until 2pm followed by the Cranage Estate  
Anniversary Celebration until 5.00pm  
at De Vere Cranage Estate

Take part in the 'Estate Tour' for a chance to win some fabulous prizes including one year's membership to the newly refurbished leisure club before heading to the Tempus restaurant and outdoor kitchen for live music, a complimentary welcome drink and Hogg roast.



Don't forget to collect your  
Cranage Estate Passport on  
arrival to take part in the  
'estate tour'



East Cheshire Chamber  
of Commerce will be  
presenting an award for the  
'Best Stand of the Day'

To reserve a space for this amazing event  
or for further information, please contact  
David Watson or Jackie Randles.

[david.watson@eastcheshirechamber.co.uk](mailto:david.watson@eastcheshirechamber.co.uk)  
[jackie.randles@eastcheshirechamber.co.uk](mailto:jackie.randles@eastcheshirechamber.co.uk)

**Tel: 01260 540 570**

East Cheshire  
**CHAMBER**  
of commerce & enterprise

**DE VERE**  
CRANAGE ESTATE



# Chamber News

*Updates from member companies*

## New Partner Named at Hammond McNulty

Danielle Sullivan (nee Mason) of Biddulph has been named partner at Congleton Accountants Hammond McNulty. A fully qualified Chartered Certified Accountant and Member of the Chartered Institute of Taxation, Danielle had been a Senior Manager with the firm for the past 15 years, concentrating her practice work in tax (both corporate and personal) and in audit & accountancy.

"Danielle brings a depth of experience to our firm. As an accountancy and tax practitioner, she is a tremendous asset to our clients", said Peter McNulty, managing partner of Hammond McNulty. "We are glad to call her our partner."

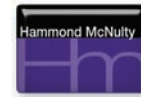
Danielle joined the firm in 2002 and has been supporting the partners since then. She enjoys problem solving for owner managed

businesses helping clients achieve their goals in the process. Taxation has been a particular area of interest and expertise for Danielle and tackling complex matters will be part of her remit going forward.

Danielle said "I am really excited about my new role. I've achieved a dream that I've had since I joined Hammond McNulty. I am really looking forward to the future and working with such an amazing team and continuing to build relationships with our clients, both existing and new and with professional contacts."

Hammond McNulty, Chartered Certified Accountants has been serving clients across South Cheshire and North Staffordshire from its Congleton office for over 60 years. The firm offers a wide array of services

including audit & assurance, accountancy, tax and financial management. The Partners and their team of thirty support staff aim to provide a highly personalised and professional service to the firm's clients allowing for day to day access to fully qualified and highly trained team members.



**MICROSOFT  
SILVER  
AWARDED IT SUPPORT**

**CALL US ON 0161 820 9333**

**NKC Group offer unrivaled Technology Support and IT Consultancy services UK wide. With over 30 years combined experience with a wide range of hardware and software packages.**

**Our primary goals are to reduce costs and increase productivity.**

NKC GROUP, SOUTH COURT, SHARSTON ROAD, SHARSTON, MANCHESTER, M22 4BB  
E-MAIL: SUPPORT@NKCGROUP.CO.UK

**Microsoft Partner**  
Silver Small and Midmarket Cloud Solutions  
Silver Cloud Productivity







**TOTAL PEOPLE**  
LEADERS IN LEARNING ®

# Create a **dynamic** workforce

Employ an apprentice

**Build a brighter, better business**



Grow your own talent;  
cultivate the technical  
and behavioural  
development of young  
people to suit the demands  
of your business.



Recognise the value as a  
business that you'll get  
back from apprentices  
- there's a tangible  
return on investment.



Receive full support  
throughout the process  
from your dedicated  
Adviser.



Call us:  
**01606 734 000**



Find us:  
**[totalpeople.co.uk](https://totalpeople.co.uk)**



/totalpeople



@totalpeople



Total People



if your **business meeting** has to impress, then it has to be **Pecks...**

**Lunch** - calm, sophisticated, impressive, ideal to discuss and finalise that business deal.

**Dinner** - theatre of food, a full evening of fine food and wine, presented over an entire evening and stimulating conversation.

The perfect venue to entertain your guests.

- Meeting room facility
- Projector and screen
- Refreshments

### Gift Experience Vouchers

from Traditional Sunday Lunch to Gentleman's Afternoon Tea, Pecks Gift Experience Vouchers are perfect for staff and customer incentives.

[www.pecksrest.co.uk](http://www.pecksrest.co.uk)

PECKS RESTAURANT, NEWCASTLE ROAD, MORETON,  
Nr CONGLETON, CHESHIRE, CW12 4SB  
TEL: 01260 275161 | [info@pecksrest.co.uk](mailto:info@pecksrest.co.uk)  
Visit [www.pecksrest.co.uk](http://www.pecksrest.co.uk) for more information, to  
make a reservation online, or view our menus in full.



**Company & Commercial**

# Fledgling business or established enterprise, we are here to support you.

Make the right decisions  
with the right advice



*Many thanks for helping us,  
you really care and it shows*

*Mr Spence, Sandbach*



**tinsdillsolicitors**

[tinsdills.co.uk](http://tinsdills.co.uk) | 01270 761111

Hanley Newcastle Leek Sandbach





# Chamber Members TMC break national awards record!

*TMC Strategic Communications scoop five awards at  
The Drum RAR (Recommended Agency Register) Awards*

Congleton based TMC Strategic Communications have won, once again, at this years Recommended Agency Register (RAR) Awards. Finalists in 17 categories, TMC were the only agency under 40 staff that received such an outstanding number of nominations.

The team took home a total of 5 awards on the evening; Design, B2B Marketing, Service Delivery, Print Production and the Grand Prix.

**Managing Director, Tim McCloud, said:**

“ To win the Grand Prix Award for the third consecutive year is an absolutely resounding success.

*We are the first agency under 40 staff to achieve this accolade for 3 consecutive years, further to this we are also the only agency in our class that has been shortlisted in 17 categories for 2018.*

*The evening itself was a brilliant celebration for the team, and it is extremely rewarding for our client work to be acknowledged through the RAR Awards once again.”*

The RAR Awards are organised by national marketing publication 'The Drum'. Recognising agencies that deliver fantastic results to their clients, entrants can only be entered in to the awards from client recommendations. Each year over 9000 agencies are registered on their database, with only the highest recommended agencies making it to the awards ceremony.

01260 295 700 | [www.wearetmc.co.uk](http://www.wearetmc.co.uk)

**tmc**

**THE DRUM  
RAR**

Images courtesy of The Drum



# Member News

*More highlights from across the network*

## Anthesis announces new global support centre in Columbo, Sri Lanka

Anthesis officially launch market leading and competitively priced support centre, covering both current and legacy versions of IFS Applications™

Anthesis are an Enterprise Resource Planning software reseller and consultancy company, with their head office at Riverside Mill in the heart of Congleton.

Anthesis are well respected in the industry as an IFS Authorised Channel Partner and Infor Services Partner.

Beyond their distinguished Enterprise Resource Planning (ERP) consultancy solutions, Anthesis is pleased to announce the release of our world class global support service to include all versions of IFS Applications.

The 24/7 support centre will be headquartered in Columbo. The office, based in Ceylinco House, is 1,500 square feet and will initially house a team of 16 support staff. There are plans for further recruitment and expansion as the demand for the service support solution continues to grow.

The new support centre in Columbo was officially launched on May 1, 2018. Designed as an extension of the customer's IT

department, Anthesis assists ERP queries in a timely and highly professional manner, freeing up the customer's time to focus on core projects.

Tom Constantine, Director at Anthesis commented, "Our clients have been regularly asking us to provide a support service that deals with both reactive and proactive IFS Applications issues that are faced everyday within enterprise organizations. We knew we needed a global support centre as IFS is a truly multinational enterprise software company, with its customers and users in all four corners of the world. After due diligence, visits and meetings, we decided Columbo was the ideal location. We will look to open additional global sites based on customer demand.

He continued, "Our core USP is a speedy and cost-effective resolution of all IFS support issues from knowledgeable experts – keeping companies' internal IFS user productivity high and their IT team focused on core projects."

Oliver Fenton, Professional Services Manager at Anthesis, added, "Our new support and service desk deals with help tickets daily, so we are confident that we can increase productivity with first-time resolution a high percentage of the time.



Tom Constantine and Charles Noden, Founders of Anthesis

Quite frankly, this is a lot quicker and more economical than trying to tackle these in-house; we are an IFS consultancy and service support company, that's what we do."

**For more information, call Anthesis on 01260 296530 or visit [www.anthesis.co.uk](http://www.anthesis.co.uk)**

**Anthesis**  
Enterprise Software & Services

## Cheshire Vehicle Rental to move to prime new location on the A34 West Road

Cheshire Vehicle Rentals have 3 branches in Cheshire. Our very well-known rental branch in Varey Road, Congleton is moving in late April or early May to the Prominent A34 – West Road Garage location.

This places us nearer to the town centre and has plenty of free parking facilities, creating greater convenience for our constantly expanding domestic and business clientele.

Cheshire vehicle have been trading in Congleton for over 45 years and are a family

run business, with the latest models of cars and vans available for hire.

We will communicate our exact move date when we have it via our website and social media channels and hope to share pictures of our new garage site and opening celebration in the next issue of the Chamber magazine.

Call in for a chat with Jay or Cat regarding your forthcoming vehicle rental requirements. They will both be pleased to discuss your requirements.

Many thanks as ever for your custom.

**Call 01260 280 433 or visit [www.cheshirevehiclerental.co.uk](http://www.cheshirevehiclerental.co.uk)**





# OSCIL – International Work Placements – seeking both businesses and host families in East Cheshire

OSCIL have built an outstanding reputation for sourcing and placing overseas students in high quality work placements over the last 6 years. We work closely with leading European colleges and select the very highest calibre students who have a hunger and desire to gain tangible work experience in the UK.

Our unique understanding of your business requirements, coupled with the skills of our overseas students, means we can adopt a flexible and non-prescriptive approach and ensure the experience is beneficial to all parties.

## Local Business Placements

We are seeking East Cheshire Chamber businesses that would be interested in benefitting from no cost student employees to come and work in your organisation. These can be small or large businesses and placements vary from 4 weeks to 3 months, all alongside regular support from a OSCIL supervisor.

A number of East Cheshire (primarily Congleton) businesses have benefitted vastly from these placements over recent



years. For more information visit [www.oscil-uk.com](http://www.oscil-uk.com) or call Jane on 07882 391334 or email [jane@oscil-uk.com](mailto:jane@oscil-uk.com)

## Host Families

OSCIL are also seeking local host families. All you need is a spare bedroom. Generous

hosting fees are paid up front. If you, or you know someone, that might be interested please call Jane on 07882 391334



## Chamber Members, take your business further, faster!

East Cheshire Chamber is excited to announce an exclusive Digital+ event, designed to help your business make the most of digital technology.



A fully-funded, face-face seminar on  
Thursday 28th June at De Vere Cranage Estate

**Limited places available\***  
**Book today!**

Email: [jackie.randles@eastcheshirechamber.co.uk](mailto:jackie.randles@eastcheshirechamber.co.uk)  
or call: 01260 540 570

\*Eligibility requirements apply

DON'T MISS OUT ON  
YOUR OPPORTUNITY TO:

- + Work more efficiently and profitably with digital tools
- + Increase leads and sales through digital marketing and social media
- + Network with other Chamber Members



Digital+ is part of the Digital 2020 programme supported by the 2014 to 2020 European Structural and Investment Funds Growth Programme.



## We build our mortgages around you

All homes are different. The same applies to the need for home financing. Therefore we offer individual and flexible solutions for all your mortgage needs and requirements. We can find a financial solution to suit your needs whether buying a new home or remortgaging.

**Anthony Flynn** - Branch Manager

Tel: 01625 529346, email: anfl04@handelsbanken.co.uk

**Tim George** - Individual Banking Manager

Tel: 01625 529332, email: tige01@handelsbanken.co.uk

**Maria Regan** - Individual Banking Manager

Tel: 01625 529319, email: mare20@handelsbanken.co.uk

Your home may be repossessed if you do not keep up repayments on your mortgage

48 Alderley Road  
Wilmslow, SK9 1NY  
Tel: 01625 529296  
handelsbanken.co.uk/wilmslow

**Handelsbanken**

Handelsbanken is the trading name of Svenska Handelsbanken AB (publ). Registered Office: Svenska Handelsbanken AB (publ), 3 Thomas More Square, London, E1W 1WY. Registered in England and Wales No, BR 000589. Incorporated in Sweden with limited liability. Registered in Sweden No, 502007-7862. Head Office in Stockholm. Authorised by the Swedish Financial Supervisory Authority (Finansinspektionen) and the Prudential Regulation Authority and subject to limited regulation by the Financial Conduct Authority and Prudential Regulation Authority. Details about the extent of our authorisation and regulation by the Prudential Regulation Authority, and regulation by the Financial Conduct Authority are available from us on request.



**£250,000**

**Ruby's Fund is a fully inclusive sensory centre and social cafe for children and young people of all abilities.**

### Help us safeguard the future of Ruby's Fund

We need to raise a total of £250,000 to buy the building we are in. We need your help more than ever before. If you want to get involved and have any fundraising ideas then please contact Alison Parr on 01260 277666 or [info@rubysfund.co.uk](mailto:info@rubysfund.co.uk).

**Looking for a Venue for a party, to hire the sensory room or to run a weekly class?**

**Then get in contact with: [geraldine@rubysfund.co.uk](mailto:geraldine@rubysfund.co.uk) or call 01260 277660 for more information.**

**[WWW.RUBYSFUND.CO.UK](http://WWW.RUBYSFUND.CO.UK)**

## CHAMBER MEMBERSHIP

### Subscription Rates

Number of Employees	Subscription Fee	Price Inc. VAT
1 - 3	£120.00	£144.00
4 - 10	£150.00	£180.00
11 - 25	£175.00	£210.00
26 - 49	£230.00	£276.00
50 - 100	£260.00	£312.00
101 - 200	£295.00	£354.00
201 - 500	£400.00	£480.00
501+	£490.00	£588.00

**From January 2017**

## CHAMBER MAGAZINE

### Advertising Rates

	Members	Non Members
Front page	£580.00	£696.00
Back page (210 x 297mm)	£525.00	£630.00
Full page (210 x 297mm)	£445.00	£534.00
1/2 page (172 x 126mm)	£255.00	£306.00
1/4 page (83 x 126mm)	£150.00	£180.00
1/8 page (83 x 60mm)	£85.00	£102.00
Inserts (leaflets) per 1200+ distribution	£265.00	£318.00

All prices are subject to VAT at the current rate

Artwork, please supply hi-res cmyk PDFs to:

**[jackie.randles@eastcheshirechamber.co.uk](mailto:jackie.randles@eastcheshirechamber.co.uk)**



# Patrons of the Chamber

*We would like to thank our patrons for their continuing support*



"Providing the people and businesses of Congleton and surrounds with a legal experience that is positively different."

Tel: 01260 282351  
www.sasdaniels.co.uk



Dane Mill is a converted 18th century mill providing office and light industrial accommodation for over 30 businesses.

Tel: 01260 297 388  
Email: info@romanlodge.com  
www.danemill.co.uk



Magnus provide affordable and flexible office space for 1-50 people, in Congleton town centre.

Tel: 01625 422065  
Email: info@magnusuk.com  
www.magnusuk.com



Total People is a leading training provider for apprenticeships and work-based learning in the North West.

Tel: 01606 734 000  
Email: paul.johnson@totalpeople.co.uk  
www.totalpeople.co.uk



We're here to do everything we can to nurture the growth of people, businesses and the region.

Tel: 0300 123 5001  
www.skillsandgrowth.co.uk



With expert advice and practical support, Business Doctors gives your business the ability to develop and grow.

Tel: 0845 293 8466  
Email: kevinc@businessdoctors.co.uk  
www.businessdoctors.co.uk



Berisfords are the UK's largest producer of Ribbons, Bows and Trimmings.

Tel: 01260 274011  
Email: office@berisfords-ribbons.co.uk  
www.berisfords-ribbons.co.uk



Call into Blue Bell for BMW sales, service, parts or approved body repairs.

www.thebluebellgroup.co.uk  
Tel: 01270 212525  
www.bluebellbmw.co.uk



NKC Group offer unrivalled Technology and IT Consultancy services across the UK.

Tel: 0161 820 9333  
www.nkcgroup.co.uk



TMC are a fully integrated marketing agency, providing award-winning creative solutions since 2006.

Tel: 01260 295 700  
Email: hello@wearetmc.co.uk  
www.wearetmc.co.uk



Delivering trusted, transparent solutions to ensure future financial security.

Tel: 01260 291825  
www.franklynfm.co.uk



Myers & Co is a leading solicitors practice specialising in services to owner managed businesses.

Email: info@myerssolicitors.co.uk  
Tel: 01782 577000  
www.myerssolicitors.co.uk



"Bloor Homes is proud to be a significant contributor to the Cheshire East community, with plans to deliver around 1,000 new homes in the borough over the next 5 years."

Tel: 01477536550  
www.bloorhomes.com

## Handelsbanken

Handelsbanken take a bespoke approach to their customers' requirements for business or personal banking.

Tel: 01625 529 296  
www.handelsbanken.co.uk/wilmslow



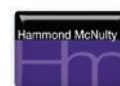
Pecks is the Perfect place to impress your business guests at lunch or dinner.

Tel: 01260 275161  
Email: info@pecksrest.co.uk  
www.pecksrest.co.uk



Reliance Medical manufacture and distribute quality medical devices to the UK and beyond.

Tel: 08456 448808  
Email: sales@reliancemedical.co.uk  
www.reliancemedical.co.uk



Hammond McNulty provide accounting and business services, with specialists in Financial Planning and HR.

Tel: 01260 279622  
www.h-m.co.uk



# FOR BMW IN CHESHIRE VISIT BLUE BELL CREWE.



The Ultimate  
Driving Machine



## THE NEW BMW 4 SERIES RANGE AVAILABLE WITH FLEXIBLE FINANCE\*

The BMW 4 Series models guarantee stirring driving experiences with their thrilling blend of breathtaking athleticism, dynamic design and exclusive comfort. Redesigned LED headlights flank the striking double kidney grille, while the substantial bumper features prominent air inlets and integral LED fog lights to take its dynamic presence to new levels. The BMW 4 Series models adopt a solidly resolute stance, defined by the substantial bumper and integral exhaust pipes.

Whether you choose the BMW 4 Series Coupé, Convertible or Gran Coupé, you're guaranteed to experience pure driving pleasure.

**For more information and to book a test drive\* in a new BMW 4 Series, please call 01270 212525 or visit [www.bluebellcrewebmw.co.uk](http://www.bluebellcrewebmw.co.uk).**

### **Blue Bell BMW**

Fourth Avenue, Weston Road, Crewe, Cheshire, CW1 6XH.

**Tel: 01270 212525 [www.bluebellcrewebmw.co.uk](http://www.bluebellcrewebmw.co.uk)**

Blue Bell Crewe is a credit broker and not a lender.

\*Retail customers only. \*On the road cash price is based on manufacturer's recommended retail price and includes 3 year BMW Retailer Warranty, BMW Emergency Service, 12 months' road fund licence, vehicle first registration fee, delivery, number plates and VAT. \*Optional final payment and option to purchase fee not payable if you opt to return the vehicle at the end of the agreement (vehicle condition, excess mileage and other charges may be payable). Finance available subject to credit acceptance to UK residents aged 18 or over. Guarantees and indemnities may be required. Terms and conditions apply. Offer may be varied, withdrawn or extended at any time. 'BMW Select' is a form of hire-purchase agreement provided by BMW Financial Services (GB) Limited, Summit ONE, Summit Avenue, Farnborough, Hampshire GU14 0FB. You will have a 14 day statutory right to withdraw from the agreement. Blue Bell Crewe, trading as Blue Bell commonly introduce customers to a selected panel of lenders including BMW Financial Services. We may receive commission or other benefits for introducing you to such lenders. This introduction does not amount to independent financial advice.