

THE CHAMBER

THE BUSINESS MAGAZINE FOR EAST CHESHIRE

January 2017 / Issue 51

ANNUAL CHAMBER BUSINESS AWARDS

FRIDAY 7TH APRIL 2017

**REGISTER
YOUR ENTRIES
NOW***

*Entries close
Wednesday 8th March 2017



**▲ CHRISTMAS
LUNCH**

See Page 7



**◀ CLAY PIGEON
SHOOT AUTUMN**

See Page 5



**▲ CHESHIRE
BUSINESS EXPO**

See Page 14

East Cheshire
CHAMBER
of commerce & enterprise

Patrons of the Chamber

sas daniels LLP

No ordinary law firm

"Providing the people and businesses of Congleton and surrounds with a legal experience that is positively different."

Riverside, Mountbatten Way,
Congleton, Cheshire, CW12 1DY
Tel: 01260 282351
www.sasdaniels.co.uk



Dane Mill is an eighteenth century silk mill converted into a local business centre providing office and light industrial accommodation for over thirty businesses.

Dane Mill Business Centre,
Boradhurst Lane, Congleton,
Cheshire CW12 1LA
Tel: 01260 297 388
Email: info@romanlodge.com
www.danemill.co.uk

myers&co solicitors

Myers & Co is a leading solicitors practice specialising in services to owner managed businesses. Our professional and friendly team take a pragmatic approach and deliver value for money.

33-43 Price St, Stoke-on-Trent ST6 4EN
Tel: 01782 577000
Email: info@myerssolicitors.co.uk
www.myerssolicitors.co.uk

N plus dane group

We maximise investment in neighbourhoods to enhance people's quality of life, opportunity and choice.

Shepherds Mill, Worrall Street,
Congleton, Cheshire CW12 1DT
Tel: 01260 281037
www.neighbourhoodinvestor.com

The Skills & Growth Company

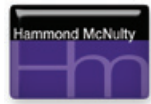
We're here to do everything we can to nurture the growth of people, businesses and the region.

Sandbach CW11 1XL
0300 123 5001
www.skillsandgrowth.co.uk



Berisfords are the UK's largest producer of Ribbons, Bows and Trimmings. Innovation, Quality and Service are the key to their success as one of the few remaining British Textile Manufacturers.

PO Box 2, Thomas Street,
Congleton, Cheshire CW12 1EF
Tel: 01260 274011
Email: office@berisfords-ribbons.co.uk
www.berisfords-ribbons.co.uk



Hammond McNulty provides first class accounting and business services and has set up specialists within the firm to concentrate on Financial Planning and Human Resources.

Bank House, Market Square,
Congleton, Cheshire CW12 1ET
Tel: 01260 279622
www.h-m.co.uk



NKC Group offer unrivalled Technology and IT Consultancy services UK wide. With over 25 years combined experience with a wide range of hardware and software packages, NKC Group are confident with their knowledge and professional approach they have an effective solution to meet your needs.

1A Bridge Street, Congleton,
Cheshire CW12 1AY
Tel: 01260 217917



Total People is a leading training provider for Apprenticeships and work-based learning in the North West. In partnership with local businesses, we can help you develop your work force.

Group House, King Street Industrial Estate,
Middlewich, Cheshire CW10 9LZ
Tel: 01606 734 000
Email: paul.johnson@totalpeople.co.uk
www.totalpeople.co.uk



Delivering trusted, transparent solutions to ensure future financial security.

St. James's House, 4 John Bradshaw Court,
Alexandria Way, Congleton,
Cheshire CW12 1LB
Tel: 01260 291825
www.franklynfm.co.uk



If you're looking for BMW Sales, Service, Parts or require an Approved body repair, call into Blue Bell or visit
www.thebluebellgroup.co.uk

Blue Bell BMW Crewe, Fourth Avenue,
Weston Road, Crewe, Cheshire CW1 6XH
Tel: 01270 212525
www.bluebellbmw.co.uk

Handelsbanken

Our local decentralised model enables a bespoke approach to our customers' requirements; whether commercial facilities for business, personal banking or flexible home mortgages.

Handelsbanken Wilmslow, G10, Blackbox,
Beech Lane, Wilmslow SK9 5ER
Tel: 01625 529 296
www.handelsbanken.co.uk/wilmslow



If it has to be special, then it has to be Pecks. The perfect place to impress your business guests at lunch or dinner.

Newcastle Road, Moreton,
Nr. Congleton, Cheshire CW12 4SB
Tel: 01260 275161
Email: info@pecksrest.co.uk
www.pecksrest.co.uk



TMC Strategic Communications provides traditional & digital marketing solutions with a reputation for delivering successful business growth and client retention strategies.

8 John Bradshaw Court, Alexandria Way,
Congleton, Cheshire CW12 1LB
Tel: 01260 295 700
Email: hello@wearetmc.co.uk
www.wearetmc.co.uk



Westfields, Middlewich Road,
Sandbach, Cheshire CW11 1HZ
Tel: 0300 123 5500
www.cheshireeast.gov.uk



Business Doctors gives your business the ability to develop and grow. Our expert advice and friendly, practical support within the Cheshire area, can help you to achieve your vision and beyond.

Riverside Mill, Mountbatten Way,
Congleton, Cheshire CW12 1DY
Tel: 0845 293 8466
Email: kevinc@businessdoctors.co.uk
www.businessdoctors.co.uk



Providing affordable and flexible office space in Riverside, Congleton town centre. Suites available from 1 person up to 50 person on traditional or all-inclusive contracts. Contact Ed Lockyer 01260 272486

Magnus Limited, Riverside,
Mountbatten Way, Congleton,
Cheshire, CW12 1DY
Tel: 01625 422065
Email: info@magnusuk.com
www.magnusuk.com



Spiral Colour has been set up to provide its customers with a suite of print related services with the aim to provide only the highest quality end product.

Augustus Mill, Buckley Street,
Macclesfield, Cheshire SK11 6UH
Tel: 01625 435130
Email: sales@spiralcolour.co.uk



Reliance Medical, manufacturing and distributing quality medical devices to the UK and beyond.

The Radnor Building,
Radnor Park Trading Estate, Back Lane,
Congleton, Cheshire CW12 4XP
Tel: 08456 448808
Email: sales@reliancemedical.co.uk
www.reliancemedical.co.uk



Richborough Estates was established in 2003 and specialises in promoting land across the UK for a change of use to housing.

Tel: 0121 633 4929
Email: info@richboroughestates.co.uk
www.richboroughestates.co.uk



David Watson - Comments

HAPPY NEW YEAR TO ALL OF OUR READERS

Welcome to the first edition of CHAMBER magazine for 2017 and may I take this opportunity to wish all our readers a very happy, healthy and prosperous new year.

When one looks back at some of the events of last year we must start to think that we should let nothing surprise us.

The referendum result in June came, I am sure, as a shock to many. At the Chamber we have not seen any reduction in export document requests since the Brexit decision, but if anything, a significant increase in new destinations for goods being exported. We can only hope that new trade agreements are secured by the government during the Brexit negotiations. The Chamber will keep members posted when information comes through. We will of course work closely with the Department for International Trade (formerly United Kingdom Trade & Industry) to ensure information is made available as quickly as possible. In our discussions with exporters since the referendum we have been surprised by some of the low figures quoted as a percentage of exports to Europe against figures for the rest of the world as a whole. This must be an encouraging factor to bear in mind, but there will be a need for the government to establish tariff deals on a global basis to secure market opportunities.

Surprise number two of 2016 must be the election results in America. Just as people did not expect the Brexit vote result, neither did they expect Donald Trump to become the new President of The United States of America. I think that all we can say is "watch this space".

One thing that is sure for 2017 is that on April 7th the East Cheshire Business Awards will take place at the usual venue, Cranage Hall, Holmes Chapel. Details of the awards can be found on page 13 of this magazine. We do hope that businesses embrace the awards as they have done for so many years and make them the usual success. Please nominate customers, suppliers and indeed any business that you think could be a worthy winner of one of the East Cheshire Chamber trophies.

On page 6 you will see that Paul Johnson of Direct Energy Associates was presented with a bottle of champagne for introducing new member Rob McAuley of Future Safe Consulting. I would like to make everyone aware that this introductory offer has been extended to 31st March of this year.

Best wishes to you all for 2017.

David

Contents



P.05



P.07



P.13



P.25

East Cheshire Chamber Head Office
Riverside, Mountbatten Way, Congleton,
Cheshire CW12 1DY
Tel: 01260 540570 Fax: 0845 6766376
www.eastcheshirechamber.co.uk

david.watson@eastcheshirechamber.co.uk
jackie.randles@eastcheshirechamber.co.uk



UNITS TO LET
HOLLY HOUSE ESTATE, CRANAGE
MIDDLEWICH, CHESHIRE
High Specification Office/Industrial Space
Ideal Location - Good Access

Open Countryside • M6 J18: 5 Miles • Flexible Terms
PLEASE CALL GEORGE R YARWOOD
01606 833131



A few words from Jackie Randles

Chamber Director

I would like to wish you all the very best for 2017 and also take this opportunity to announce my new appointment to the Board of Directors of the Chamber.

Once again this year we have a very busy calendar with Thursday Thirty Networking meetings throughout the year, a Spring and an Autumn Clay Shoot and the Business Awards on the 7th April 2017. June will see the Annual Golf Day at Vale Royal Abbey and in December the Christmas Lunch at Peck's Restaurant, Congleton.

You will find a Business Awards nomination form inside this magazine and on page 13 there is some further information on the procedure of entering the awards which may be of help.

I look forward to working together with you in the year ahead.

Jackie

EVENTS CALENDAR

Cheshire East Council Budget Pre-Budget Consultation 2017/20

18th January 2017 14.00 hrs – 15.30 hrs

The Boardroom, Riverside, Mountbatten Way, Congleton, Cheshire CW12 1DY

Thursday Thirty

26th January 2017 08:30 am – 10:00 am

TEM Property Group, Stocks Farm, Ashley Rd, Ashley, Altrincham WA14 3QF

Thursday Thirty

9th March 2017 08:30 am – 10:00 am

Franklyn Financial Management, 4 John Bradshaw Court, Alexandria Way, Congleton, Cheshire CW12 1LB

Annual Business Awards

7th April 2017 18.45 hrs – 00.30 hrs

Cranage Hall, Byley Lane, Cranage, Cheshire CW4 8EW

Thursday Thirty

27th April 2017 08:30 am – 10:00 am

Brighter Bills Ltd, Details to be confirmed

Clay Pigeon Shoot (Sponsored by Berisfords)

24th May 2017 Details to be confirmed

Cloudside Shooting Ground, Red Lane, Congleton, Cheshire CW12 3QG

Events can be found on our website

'Events Page' www.eastcheshirechamber.co.uk

Please email jackie.randles@eastcheshirechamber.co.uk for further details and booking forms

Welcome to our new members



FutureSafe Consulting Limited

Tel: 01477 668008

22 Southlands Road, Goostrey, Crewe, Cheshire CW4 8JF

FutureSafe Consulting provides health and safety management support for businesses to help them effectively manage their health and safety risks.

www.futuresafeconsulting.co.uk



ID2 Media Limited

Tel: 01260 299024

Moody House, 6 Moody Street, Congleton, Cheshire CW12 4AP

ID2 Media are a video production company, at the heart of every programme we produce a story. We take the audience on a journey, which may be complex or simple, technical or human. We move the audience to react, to think differently but always aim to make them care.

www.id2.co.uk



Rhino Safety Limited

Tel: 01270 440 341

Suite 1.04, Dragons Wharf, Dragons Lane, Sandbach, Cheshire CW11 3PA.

We are an award-winning provider of Health, Safety, Environmental, and Fire Risk Management solutions. Offering highly qualified and accredited expertise and excellent customer service, at great value for money.

www.rhinosafety.co.uk



Seccura Limited

Tel: 01625 839705

Silk Point, Queens Avenue, Macclesfield, Cheshire SK10 2BB

Seccura is a privately held IT Security company dedicated to protecting critical data and employees within the modern business environment, we have developed an intuitive and secure computer monitoring platform and service that protects data against leakage or theft and promotes safe computing for personnel in their daily activities.

www.seccura.co.uk



www.HighShots.co.uk
Property - Construction - Business
Professional Photography

High Shots

Tel: 07725 174040

Email: info@highshots.co.uk

HighShots provide affordable professional photography to a variety of businesses throughout the North West. Specialising in commercial/residential property photography and construction site photography. External and internal, ground level and high level. Working from a specially equipped 4 x 4 vehicle allowing interesting/unusual photographs to be taken at heights up to 50 ft

www.highshots.co.uk



MIDDLEWICH VISION

Middlewich Vision

Tel: 01606 841379

Room 5, Victoria Building, Lewin Street, Middlewich, Cheshire CW10 9AS

Email: visionapm@middlewich.org.uk

Middlewich Vision is a highly successful not-for-profit community group which was formed in 2003. We work in partnership with businesses, organisations and residents to deliver community, leisure and economic projects in and around Middlewich town.



World Cargo Logistics Limited

Tel: 0161 2662311

Manchester Business Park, Suits 238 – 240, Aviator Way, Manchester M22 5TG

World Cargo Logistics is an established forwarder within the transportation industry with the management having a wealth of knowledge and experience to draw from. Heavy investment has been made in the latest technology but the traditional values of providing a professional and personalised level of service is still upheld.

www.worldcargologistics.co.uk



Chris Hamriding Lettings & Estate Agents

Tel: 01260 543999

Email: sales@chrishamriding.co.uk

9 High Street, Congleton, Cheshire CW12 1BN

Chris Hamriding Letting and Estate Agents is an exciting new venture run by Chris Hamriding MARLA, ANEA who has 20yrs experience in dealing with property. The services he offers are: residential sales, mortgages, lettings and property management; commercial property sales, lettings and property management and a whole spectrum of professional survey work. The company is ARLA, NAEA and TPOS accredited.

www.chrishamriding.co.uk



CLAY PIGEON SHOOT AUTUMN 2016

Sponsored by Business Doctors



FIRST PLACE

Pete Hutchins, BJB



SECOND PLACE

Rob Kane, SAS Daniels



THIRD PLACE

Charlie Meredith, BJB



INSTRUCTORS



BEST LADIES' SCORE

Kate Hitchen, SAS Daniels

The Business Doctors' sponsored Autumn Clay shoot proved, once again, to be a wonderfully enjoyable event. The sun shone for most of the day and this gave some competitors the excuse of...

"...I missed the shot because the sun was in my eyes"

Well the sun was not in the eyes of the sharp shooters from Butters John Bee as the team they were in came in First Place, with Pete Hutchins and Charlie Meredith taking First and Third places in the individual scores. Second place went to Rob Kane of SAS Daniels. The best Ladies individual score was shot by Kate Hitchen, also of SAS Daniels.

The coveted Clay Conservation award went to Rebecca Lea of Tinsdills Solicitors.

Following the competition everyone enjoyed a magnificent steak pie dinner.

A raffle and auction raised £400 for the Chamber's Charity of the Year, The Rossendale Trust.

The photographer for the day was Lorna Kingdon, who kindly gave her services free of charge.

Thanks were expressed to Business Doctors for once again sponsoring this biannual event held at the very impressive Cloudside Shooting Ground.

THE WINNING TEAM

BJB



CLAY CONSERVATION AWARD

Rebecca Lea, Tinsdills



Bottle of Champagne

Help us
grow your
Chamber

Introduce a new member to East Cheshire Chamber of Commerce & Enterprise and you will receive a bottle of Champagne!

For everyone you introduce, up to 31st March 2017, that signs up and becomes a member of the East Cheshire Chamber of Commerce & Enterprise, you will receive a bottle of Champagne as a thank you for the introduction.*

Let's celebrate the continued success of our growing Chamber, with all the benefits and support it brings.

*Please quote reference CC1.

East Cheshire
CHAMBER
of commerce & enterprise

Welcoming FutureSafe Consulting to the East Cheshire Chamber of Commerce



Rob McAuley

FutureSafe
CONSULTING

Chamber member Paul Johnson from Direct Energy Associates recommended friend and colleague Rob McAuley to join East Cheshire Chamber of Commerce when he was setting up his new business 'FutureSafe Consulting'.

Rob arranged an appointment to see David Watson for a meeting and joined the Chamber straight away. Rob has already enjoyed the benefits the Chamber can offer by way of attending a Thursday Thirty and the Christmas Lunch.

We wish Rob all the best in his new venture!



David Watson presenting Paul Johnson (Direct Energy Associates) with a bottle of champagne for introducing Rob McAuley (FutureSafe Consulting) to the East Cheshire Chamber of Commerce.

Direct-Energy
Associates Limited

Christmas Lunch 2016

Pecks Restaurant was once again the venue for the East Cheshire Chamber of Commerce Christmas Lunch and network meeting.

80 members and guests sat down to a delicious festive lunch served to Pecks usual high standard. A raffle and auction were held after lunch and this raised £2,240 to further enhance the proceeds of the Chambers efforts in support of The Rossendale Trust, this year's Chamber Charity of the Year.

One of the highlights of the Chamber's Chief Executive's report was the news that Jackie Randles, the East Cheshire Chamber Manager, would be appointed to the Board of Directors of the Chamber in the New Year.

Those guests who decided to carry on their merry making into the afternoon were given the option of transport to their next venue in a Bentley, courtesy of Pecks Restaurant.



Employment Law & Dispute Resolutions

HELPING YOU WHEN BUSINESS GETS PERSONAL.

Get in touch to find out more about our friendly expert advice.

“
Our Solicitor is a credit to your
organisation. She was very thoughtful and
took her time explaining everything to me.
I felt I was well informed and she helped
me during a difficult decision.”

tinsdillsolicitors

www.tinsdills.co.uk | 01270 761111

Sandbach Hanley Newcastle Leek

Held approximately every 6 weeks the popularity of
the Thursday Thirty Breakfast Networking Meetings
continues with meetings being hosted by a wide
variety of businesses.

If you are interested in hosting a 'Thursday Thirty'
please contact Jackie Randles at
jackie.randles@eastcheshirechamber.co.uk

Thursday Thirty Breakfast Networking Meetings



Prism Solutions hosted our October Thursday
Thirty at their new offices on Alexandria Way,
Congleton. Guests were electronically signed
in by Prism Solutions and guests then enjoyed
breakfast, a short presentation and networking.
Prism held a business card draw which was won
by Clive Spencer from Circle Insurance.



November's meeting was hosted by the charity
Kidneys For Life and was held at The Queens Hotel
in Congleton. Bacon sandwiches were served
and Carol Bonham from Kidneys For Life gave a
very informative and moving presentation about
the charity.



VAN, CAR, MINIBUS RENTAL CENTRES

www.cheshirevehiclerental.co.uk

Courteously keeping people on the move!

10% Discount off rental prices on production of this leaflet



VANS

from £45 Daily, £154 Weekly



Tail-lift
Lutons
for house
removals

PRICES
INCLUDE VAT
AND
UNLIMITED
MILEAGE!

14 and 17
Seater Minibuses.

VAN, CAR & MINIBUS RENTAL

Congleton: 01260 280433 Macclesfield: 01625 616166 Stockport: 0161 483 5060

Your Local No 1 Family Owned Rental Centres - Where People Come First.

HW Howard Worth

CHARTERED ACCOUNTANTS & BUSINESS ADVISERS

Working with you to help
your business grow

- Accounts Preparation
- Tax Advice
- Business Planning
- Audits
- Capital Raising
- Succession and Disposal
- Financial Planning
- Investments and Pensions
- Management Accounts
- Payroll

For more details contact: Mike Doherty

Howard Worth, Bank Chambers, 3 Churchyardside,
Nantwich, Cheshire, CW5 5DE

Email: mikedoherty@howardworth.co.uk

Telephone: 01270 626162 www.howardworth.co.uk



At Howard Worth we know how
important it is to develop strong
relationships with you.

We build up an extensive
understanding of your business
so that as well as preparing your
accounts we work alongside you
to help add real value to your
business and bottom line.

MEMBERS SPOTLIGHT

GENESYS INTERNATIONAL LIMITED



Ted Darton
Chairman

What motivates you?

Motivational priorities have changed with time. In the early days looking after the family and paying the mortgage was the priority. Today's motivation is to ensure that our staff (and their families) are well looked after and able to meet their own challenges.

What have you found to be the most satisfying moment in business?

There are many individual satisfying moments. Overall the greatest pleasure derives from us building one of the most recognised brands (Genesys) in the

water purification business. We trade throughout the world and the brand is known everywhere. Three "Queens Award for Enterprise, International Trade", testify our global success.

How do you spend your Leisure time?

Golfing (poorly), gardening, when it's sunny and chasing around after the grandchildren. Bless them.

What are today and tomorrow's challenges?

The biggest challenge is to diversify and expand the business particularly in the U.S. Brexit has had no discernible effect on the business, so far, although large currency fluctuations can be problematic, both good and bad.

How many hours do you work a day on average?

I'm reducing my work-load although working from my home office at least an hour/day dealing with emails and keeping up-to-date with the business. I also spend about 6 days a month at the factory and travelling abroad meeting distributors and attending Trade Conferences.

If you could talk to one person from history, who would it be and why?

Margaret Beaufort; by age thirteen married, widowed and mother of a son, later Henry 7th. Married twice more (astutely) and much embroiled in the Royal Houses of York and Lancaster. Schemed and plotted her son's rise to power throughout the Wars of the Roses. A remarkable woman, how she kept her head is astonishing.



GENESYS INTERNATIONAL LIMITED
3A Aston Way
Middlewich
Cheshire, UK
CW10 0HS
Tel: +44 1628 667 605
Fax: +44 1628 667 492
Email: info@genesysro.com
Web: www.genesysro.com

VERITY VENUE

What motivates you?

I've learnt that having your own business requires self-motivation so I enjoy reading business books, follow business leaders on social media plus receiving thanks from satisfied clients gives me a boost.

What have you found to be the most satisfying moment in business?

We recently booked one of our largest venues for 6000+ delegates at the ACC Liverpool so we had a good celebration for that one! I also find the flexibility of having my own business satisfying.

How do you spend your Leisure time?

I enjoy spending time with my fiancé, friends and family, reading a good book, traveling, walking in the countryside, I'm also a TV Support Artist in my spare time so that is good fun.

What are today and tomorrow's challenges?

Keeping up with social media is today's challenge, finding time to post content. 2017's challenge will see the launch of our new, Luxury Hotels London Collection booking service.

How many hours do you work a day on average?

The corporate meeting and events industry is seasonal so during the planning months I can easily work up to 9/10 hours a day, but during the summer months I have more of a work life balance. I enjoy my job so don't mind the hours.

If you could talk to one person from history, who would it be and why?

Nelson Mandela because he was so inspirational. We use one of his famous quotes on our corporate brochure to help inspire; "Everyone can rise above their circumstances and achieve success if they are dedicated to and passionate about what they do" Nelson Rolihlahla Mandela.

VerityVenue

Tel: +44 (0) 1260 273026
Email: verity@deavilleandco.com
Web: www.verityvenue.com

Verity Deaville
Director

Verity Deaville aka Verity Venue is a Global Venue Booker sourcing venues and accommodation for corporate clients.

East Cheshire
Chamber of Commerce
Business of the Year 2016



Senior Partner Practice of St. James's Place Wealth Management

Tel: 01260 291825 Web: www.franklynfm.co.uk

EXPERT WEALTH MANAGEMENT ADVICE ON YOUR DOORSTEP

Here at Franklyn Financial Management, we are committed to building and sustaining long term relationships based on trust, superior service and the quality of our initial and on-going advice. We have the experience to help you successfully secure and enhance your financial future by offering specialist advice in a wide range of areas including:

- Investment planning
- Retirement planning
- Small and Medium Enterprises (SME's)
- Auto enrolment solutions
- Inheritance Tax and Estate planning

For further information or to arrange a no obligation meeting with one of our experienced wealth managers please contact us.



ANTHEA KENYON

Wealth Manager

Tel: 07502 382756 Email: anthea.kenyon@sjpp.co.uk

Address: St. James's House, 4 John Bradshaw Court,
Alexandria Way, Congleton, Cheshire CW12 1LB





A QUINTESSENTIALLY
BRITISH GASTROPUB



01270 762013

www.wheatsheafsandbach.co.uk

A dedicated, modern focus on British dishes, taking the best that is quintessentially British and adding modern flair, presentation, and genius cooking techniques. Savour the essence of great flavour; relish the aroma and visual zest that is, inspirational food.

Private Dining Room

The Private Dining Room is ideal for business functions, having the ambiance of an exclusive boardroom, it is the perfect place to enthuse and motivate your team or clients. In addition to free superfast fiber WiFi, a projector, screen and wipe-board are available.

The Private Dining Room is staffed by dedicated servers during food service, and has a telephone to summon service during private meetings.



ANNUAL CHAMBER BUSINESS AWARDS

FRIDAY 7TH APRIL 2017

**REGISTER
YOUR ENTRIES
NOW***

*Entries close
Wednesday 8th March 2017

- BUSINESS OF THE YEAR
- EMPLOYER OF THE YEAR
- CHARITY OF THE YEAR
- INNOVATIVE TECHNOLOGY AWARD
- TRAINING AWARD

- EXCELLENCE IN CUSTOMER SERVICE
- CONTRIBUTION TO THE COMMUNITY
- EMPLOYEE OF THE YEAR
- MOST PROMISING NEW BUSINESS
- EXPORTER OF THE YEAR

THE CHAMBER OF CHOICE

East Cheshire
CHAMBER
of commerce & enterprise



if your **business meeting** has to impress, then it has to be **Pecks...**

Lunch - calm, sophisticated, impressive, ideal to discuss and finalise that business deal.

Dinner - theatre of food, a full evening of fine food and wine, presented over an entire evening and stimulating conversation.

The perfect venue to entertain your guests.

- Meeting room facility
- Projector and screen
- Refreshments

Gift Experience Vouchers

from Traditional Sunday Lunch to Gentleman's Afternoon Tea, Pecks Gift Experience Vouchers are available to buy and download from www.pecksrest.co.uk

PECKS RESTAURANT, NEWCASTLE ROAD, MORETON,
Nr CONGLETON, CHESHIRE, CW12 4SB
TEL: 01260 275161 | info@pecksrest.co.uk
Visit www.pecksrest.co.uk for more information, to make a reservation online, or view our menus in full.



The Business Awards Process from start to finish!



GENESYS GAINS THIRD QUEENS AWARD FOR ENTERPRISE

Astbury Golf Club was the venue for a party hosted by Genesys International Ltd. to mark the presentation of the Queens Award for Enterprise, International Trade. The Company owners Ursula Annunziata and Ted Darton are seen here with Mr D. Briggs (MBE) K.St.J. the Lord Lieutenant of Cheshire who presented the award on behalf H.M. the Queen. At an earlier ceremony held at Buckingham Palace two of the company's management team had met the Queen and other members of the Royal Family.

The event was attended by the Genesys staff, representatives from suppliers, transport companies, the Chamber of Commerce and the Department for International Trade as well as other local organisations and businesses that had contributed to the company's success.

The Worshipful the Mayor of the Borough of Cheshire East, Councillor Hunter and Consort also attended and were presented to the staff.

The Lord Lieutenant congratulated the Company on its latest achievement. He said that Genesys was probably the only company in the UK to have achieved three Queens Awards in such a short 15-year existence. He gave a brief outline of the company's activities pointing out that 95% of production is exported to more than 50 countries on all continents.

Speaking on local scientific achievements, Mr Briggs told the audience about the successful redevelopment of Alderley Science Park and the new telescopic array planned for Jodrell Bank. Awards to Cheshire Businesses are at all time high and successful scientific companies like Genesys are following in the footsteps of today's technical giants, and long may it continue. He said that Genesys Staff should be justly proud of their high achievement. As a supplier of chemicals to the water purification industry the future is assured as long as the global population continues to grow and ever increasing amounts of clean water and good sanitation are needed. The company is well placed to meet these demands in the years to come.



The Genesys Team with the Lord Lieutenant of Cheshire and the Worshipful the Mayor of the Borough of Cheshire East, Councillor Hunter.

Cheshire Business Expo Report

The Chamber usually has an open day in September to showcase the offers available to East Cheshire Chamber members. Last September we decided that instead of doing that we would exhibit at the Cheshire Business Expo at The Hallmark Hotel in Wilmslow which was run by innov8.

On 14th September East Cheshire Chamber teamed up with Macclesfield Chamber to showcase the benefits of joining the Chamber of Commerce and we had the opportunity to catch up with many current members and new companies resulting in new memberships. The day offered free networking and workshops

and a complimentary buffet lunch was also served. The day proved to be a great success, in total 40 companies exhibited and over 250 people attended.

Following the success of the first ever Cheshire Business Expo the Cheshire Business Expo will be return to the Hallmark Hotel Manchester Airport on the 18th September 2017. This one day event is designed to connect businesses with new suppliers, partners and customers.

East Cheshire Chamber of Commerce ran a business card draw which was won by Andrew Whiteley from Harts Chartered Accountants, Macclesfield.



MANAGED IT SECURITY SERVICES

Seccura is a privately held IT Security company dedicated to protecting critical data and employees within the modern business environment, we have developed an intuitive & secure monitoring platform that safeguards data and the computer-user workforce.

Our pioneering SeccurWatch® managed service delivers an intelligent solution that can address issues related to;

- Data Loss/Theft
- Information Compliance
- Computer Use & Productivity
- HR Dispute & Resolution
- User Activity Monitoring

For further information or a free demonstration please contact us.



Business

It's our business to protect yours

Whatever the needs of your business, the business services solicitors at Myers & Co can help you to achieve your goals.

We now offer **free legal drop-in sessions** alongside your other Chamber benefits. Contact us to find out more.

myers&co
solicitors

Dermot Callinan
Director of
Business Services

Our business services

Commercial agreements
Commercial property
Company sales & purchases
Corporate law
Dispute resolution
Employment law
Intellectual property

† 01782 577000 • info@myerssolicitors.co.uk w www.myerssolicitors.co.uk



Campaign to re-open the Sandbach to Northwich Railway line to passenger traffic takes a new turn

The former Middlewich Station Campaign has taken a new stance and now is concerned with improving rail travel to and from Crewe for passengers from Altrincham, Hale, Knutsford, Northwich, Middlewich and Sandbach plus all villages between those towns. The Campaign has changed its name to the Mid Cheshire Rail Link Campaign.

In a 40-page business case, the Campaign sets out the indisputable facts that re-opening the line to passengers will create a massive boost to the economy of Cheshire and will also improve travel opportunities to and from Manchester City Centre and South Trafford.

The biggest change from previous thinking is the inclusion of a new station at Gadbrook Park. This is in addition to the long standing proposal to re-opening Middlewich Station. Both of these proposed stations are in areas where there is severe traffic congestion and the opening of them will make life much easier for people travelling to and from work.

The proposal is now heavily supported by Cheshire East and Cheshire West and Chester Borough Councils and the Town Councils

of Knutsford, Northwich, Middlewich and Sandbach. The intention is that people from Altrincham, Hale, Knutsford and Northwich will get a direct rail link to Crewe, enabling them to connect to services which reach all parts of the country and in future to connect to HS2. People from Middlewich will be able to travel to Crewe, Manchester and any of the towns on the Mid-Cheshire Line, including Chester, and leave their cars at home.

The business case emphasises the importance of the scheme in supporting the proposals for the Northern Powerhouse and HS2 and in helping to relieve the traffic chaos on the A54, A556, A56, M6, and M56 thus improving connectivity between our Cheshire towns and villages and Manchester City Centre and South towards the Midlands.



Mid-Cheshire Rail Link Campaign Chairman Stephen Dent and Secretary Samantha Moss

Any businesses which wish to support this proposal or wanting a copy of the business case are invited to write to the Campaign Chairman, Stephen Dent, by email at stephen@ndent.freereserve.co.uk.



We build our mortgages around you

All homes are different. The same applies to the need for home financing. Therefore we offer individual and flexible solutions for all your mortgage needs and requirements. We can find a financial solution to suit your needs whether buying a new home or remortgaging.

Anthony Flynn - Branch Manager
Tel: 01625 529346, email: anf04@handelsbanken.co.uk

Tim George - Individual Banking Manager
Tel: 01625 529332, email: tige01@handelsbanken.co.uk

Your home may be repossessed if you do not keep up repayments on your mortgage

48 Alderley Road
Wilmslow, SK9 1NY
Tel: 01625 529296, Fax: 01625 529298
handelsbanken.co.uk/wilmslow

Handelsbanken

Handelsbanken is the trading name of Svenska Handelsbanken AB (publ). Registered Office: Svenska Handelsbanken AB (publ), 3 Thomas More Square, London, E1W 1WY. Registered in England and Wales No. BR 000589. Incorporated in Sweden with limited liability. Registered in Sweden No. 502007-7862. Head Office in Stockholm. Authorised by the Swedish Financial Supervisory Authority (Finansinspektionen) and the Prudential Regulation Authority and subject to limited regulation by the Financial Conduct Authority and Prudential Regulation Authority. Details about the extent of our authorisation and regulation by the Prudential Regulation Authority, and regulation by the Financial Conduct Authority are available from us on request.



Working Together



Once again we see Chamber members working together – this time with the sale of a Bentley Continental GTV8S to Mr Gerald Pickering - BPP Transport Engineers. The sale was arranged by Steve Johnson from Reliance Vehicle Management.

tmc

DNA Helix
Modelled & rendered
with love by TMC

NEW IN-HOUSE SERVICES FOR 2017



**Augmented
Reality**



Photography



Video



3D Design

01260 295 700 hello@wearetmc.co.uk www.wearetmc.co.uk

Exciting New Opportunity for Cheshire East Schools

The Skills and Growth Company has partnered with The Careers & Enterprise Company to launch an exciting new 'Enterprise Adviser Programme' across Cheshire East.

The programme, headed up by Enterprise Co-ordinator Sam Norfolk, will develop a network of Enterprise Advisers from the world of work who will work directly with school and college leaders to bridge the gap between the worlds of education and employment. Sam will be working closely with East Cheshire Chamber of Commerce to deliver the programme.

Enterprise Advisers will be volunteers from local businesses across a range of sectors and sizes. Working with school and colleges, they will be responsible for helping to build careers, enterprise and employer engagement plans drawing on their own local business networks.

Roz Atherton, Head of Skills and Employment at the Skills and Growth Company comments; "Cheshire East has many excellent local businesses who offer exciting career opportunities for young people, the Enterprise Adviser Programme is an excellent opportunity to support our schools to further develop relationships with local businesses, inspire young people and raise the profile of local career opportunities."

If you are a school or business and would like to find out more about the programme in Cheshire East and how to get involved please contact Sam Norfolk, sam.norfolk@skillsandgrowth.co.uk or **01270 686558**.

THE **CAREERS & ENTERPRISE** COMPANY

 The **Skills & Growth** Company



 **MICROSOFT SILVER AWARDED IT SUPPORT**

CALL US ON 0161 820 9333

NKC Group offer unrivaled Technology Support and IT Consultancy services UK wide. With over 30 years combined experience with a wide range of hardware and software packages. Our primary goals are to reduce costs and increase productivity.

NKC GROUP, SOUTH COURT, SHARSTON ROAD, SHARSTON, MANCHESTER, M22 4BB
E-MAIL: SUPPORT@NKCGRUP.CO.UK

Microsoft Partner
Silver Small and Midmarket Cloud Solutions
Silver Cloud Productivity



Home to over 30 successful businesses



Dane Mill is an eighteenth century silk mill surrounded by the River Dane conveniently located on the A34 adjacent to the town centre. The building was converted to a business centre 20 years ago.

The building is managed by the owners who work closely with the tenants in developing and enhancing the office accommodation as their businesses develop and grow. These strong business relationships have created a thriving business community.

info@romanlodge.com

- Affordable monthly rental
- Flexible lease terms
- Office furniture
- Free parking
- Meeting room hire
- On-site management
- Caretaker services
- 24 hour access

VINTAGE

Vintage Life Magazine

Tel: 01260 291536

www.vintagelifemagazine.com

Vintage Life Magazine, published by Dragoon Publishing, is a global women's fashion and lifestyle publication.



Fire Bright Solutions Ltd

Tel: 01260 295106

www.firebrightsolutions.co.uk

Smoke control, fire detection & alarm specialists.



Dane Mill Cafe

We are a supplier of a variety of delicious food for all occasions including business lunches. We also offer take-out and delivery services.



EIS Electrical Installations

Tel: 01260 281447

www.eiselectrical.co.uk/

Suppliers of wholesale electrical equipment to the trade and industry.



Field Auto Services

Tel: 01260 275558

www.fieldautoservices.co.uk

Field Auto Services specialise in all aspects of vehicle repairs, maintenance and service.

outpost

Outpost

Tel: 01260 285815

Info@discoveroutpost.com

Outpost is an independent creative advertising agency. We develop smarter strategies and execute them in exciting, persuasive integrated campaigns which make brands stand out from the crowd.



Cheshire Mersey Wine School

Tel: 01260 280815

www.cheshiremerseywineschool.com

Cheshire Mersey Wine School are a bespoke wine and spirits events business who specialise in hosting fun events to the general public as well as private and corporate clients across all of Cheshire, Merseyside, North Staffs and North Wales.



Farrou

Tel: 01260 271221

www.farroupaintwork.co.uk

We are specialists in motorcycle repairs, paintwork, plastic repairs, candy and paintwork, wheels and frames, Tyres and parts and accessories.



Circus Star

Tel: 01260 288690

www.circus-starr.org.uk

Our mission is to transform, enrich and inspire the lives of children and families who need it most, across the UK, through the magical art of circus performance.



Temps Ltd

Tel: 01782 264111

See the future of recruitment at www.temps3.com



Acorn Occupational Health Ltd

Tel: 01260 288381

www.acornoh.co.uk

"your health is our business"



Air Sea Road International Ltd

Tel: 01260 273924

www.Airsearoad.co.uk



Johnathan Scane Design

Tel: 07960 011 348

www.johnathanscane.co.uk
Graphic Design and Branding.

REGIONAL DIRECTORS PRESS RELEASE



American Victor Kiam liked the shaver so much he bought the company.

Closer to home, a group of Business Doctors franchisees have taken inspiration from the Remington entrepreneur and done the same.

The Business Doctors 'gang of six' were no longer content to just run their highly successful individual franchises and wanted to be part of the company in a bigger way.

The half dozen, including HSBC Franchisee of the Year finalist Andy Mee, proposed to buy into the company as regional directors.

"After some discussion, franchisors Matt Levington and Rod Davies agreed to their offer of investment and are now welcoming six new members to the board who in total own ten percent of the business."

Kevin Cook will now oversee the North West, West Yorkshire & North Midlands, Andy Mee, the home counties, SE Midlands & the East, Graham Robson, the North East, North & East Yorkshire, Lincolnshire & Humberside, Chris Simpson, the South East and Richard Tidswell and Paul Neck, the South West.

Franchisor Rod Davies said, "As a franchisor this is the ultimate compliment: that your franchisees like what you are doing that much that they want to play a bigger part in it.

"We have always welcomed input from our franchisees and some of our national initiatives, including our Learning & Development Academy, have come about from their suggestions.

"The idea of regional directorships was another franchisee driven initiative and will be a fantastic development for the whole network. New and established franchisees will now be better supported than ever and recruitment for the remaining territories will step up a gear."

Paul Neck, John Nelligan (Master Ireland), Graham Robson, Matthew Levington (founder) Andy Mee, Kevin Cook, Rod Davies (founder) Richard Tidswell, Chris Simpson

Kevin Cook Said:

"One of the original attractions of joining the Business Doctors Franchise, was that I would be working with a great team of like minded individuals, where as well as helping our own clients we could also contribute to the planned growth of the Franchise Operation."



New Digital Service to Help more UK Businesses Launch onto Global Market.

- GREAT.gov.uk platform will give UK businesses preferential deals through the Department for International Trade to help them start exporting.
- Brand new searchable export directory will match businesses according to worldwide demand for UK goods and services.

A new service to help more UK businesses break onto overseas markets, and take advantage of the global appetite for UK goods and services was announced today by the International Trade Secretary Dr Liam Fox.

The launch of the GREAT.gov.uk trade hub for businesses will help them access millions of pounds worth of potential overseas business, give practical advice, and signpost support to help them win lucrative contracts.

The site will act as a single digital destination for trade and investment, bringing together and connecting UK businesses, international buyers and international investors. Whether businesses are new, occasional or frequent exporters, they will be able to take advantage of the new suite of tools and exclusive deals on fees or commissions with some of world's leading online marketplaces.

By registering, businesses will become part of a brand new searchable directory of UK exporters which government will use to match their products and services with worldwide demand.



When importing or exporting, the right paperwork is crucial. Missing or inaccurate documents can increase risks, lead to delays and extra costs, or even prevent a deal from being completed.

Whether you are importing or exporting, you need to understand what paperwork is required. It is up to you to make sure the right documentation is available.

Making sure you have the right documentation is a vital part of international trade. Thorough, accurate paperwork minimises the risk of problems and delays.

The 3 most popular certificates which are approved and stamped by your local Chamber of Commerce are:

- European Certificate of Origin which is a document declaring in which country a commodity or good was manufactured. The certificate of origin contains information regarding the product's destination and country of export and is required by many treaty agreements before being accepted into another nation. You can also apply for an Arab British Certificate of Origin through your local Chamber.

- EUR1 is a Movement Certificate which is used to support claims for preferential (usually zero) rates of duty in the country of importation. To qualify the goods must originate in the UK or EU and be supported by a correctly completed and endorsed EUR1.

- A.TR is a movement certificate which is used to enable goods to qualify for tariff preferences on imports and exports between the EC and Turkey.

The Chamber of Commerce are also able to authenticate signatures on invoices and other legal document.

All new exporters must initially complete both a Formal Undertaking and Signatory Form which are available from Jackie Randles at **jackie.randles@eastcheshirechamber.co.uk** before any applications for document certification can be applied for. Documents can be obtained electronically and from 1st February 2017 all new exporters must use the electronic system.

For further help in completing documents or registering on the electronic system please contact Jackie Randles.

Email: jackie.randles@eastcheshirechamber.co.uk **Telephone:** 01260 540570

ECLS Translations

Whether you're looking to export or import, we can help remove the language barrier and make your international communications with colleagues, customers and stakeholders that bit easier. ecls translations provides professional document translation and review solutions for your international trade and communication needs, completed by native linguists with experience and expertise in your industry. This ensures that our translations are of the highest quality, meaning you can get on with what you do best - running your business.

e c l s
translations

Contact us today for a free quote

Tel: 01565 228 107

E-mail: info@ecls-translations.com

Web: www.eclstranslations.co.uk

DEVELOPING LAND – WHAT ARE YOUR OPTIONS?

If you are fortunate enough to be a land owner, you will require guidance on how you can maximise your returns when the time comes to sell part or all of your land holding. If you are selling land that has potential for development, it is worth knowing that you can negotiate a conditional uplift in the value of the land for development, if planning permission is granted in the future.

If you are a land developer, you will require guidance on how to safeguard the risks of securing land with the potential for development. It is essential to ensure you understand the options available to help you or your business secure the land, maximise the development potential and ultimately benefit from any increase in value.

Here is a guide to some common development frameworks with a short explanation of the benefits to the landowner and developer.

Overage deeds

A landowner can share in any increase in the value that is realised after the property has been sold. For example, if a landowner is selling land that could be developed in the future, the landowner could request that an overage deed is entered into whereby the landowner will share in the uplift of the land if the buyer subsequently obtains planning permission. An overage deed requires the buyer to make a further payment to the seller, representing a share on the increased value of the property after the occurrence of an agreed trigger event. Examples of this trigger event could be:

- The granting of planning permission for development or change of use
- Sale of the property at a higher price within a fixed time period
- Sale of the property with the benefit of planning permission

An overage is most commonly used where there is a reasonable expectation that land may be redeveloped or that a valuable planning permission may be granted in the future.

Benefit for landowner: The landowner can sell at the current market value of the property without having to forgo a share in the development potential of the property when that is actually realised.

Benefit for developer: The developer is purchasing land which has strong potential for development and future profit.

Promotion agreements

A landowner can enter into a promotion agreement with a promoter, whereby the promoter will apply for planning permission and market the property for sale once planning permission has been granted. When the land is subsequently sold, the landowner and promoter both get an agreed percentage of the transaction value.

Benefit for landowner: If planning permission is not obtained by a certain date, the agreement automatically terminates and the landowner does not have to reimburse the promoter's costs.

Benefit for developer: If planning permission is obtained, not only does the developer have all his costs reimbursed, but he will also receive a share of the net sale receipts.

An 'Option' to buy or sell

This contract entitles the developer to purchase (usually for market value) land within a set period of time. Following completion of the option the buyer may apply for planning permission. The eventual purchase price is calculated as a percentage of the property's market value taking into account any increase in value due to the planning permission that may be obtained.



For more information on any aspect of selling or purchasing land for development, please contact Steven Percy on:

☎ 01260 282300
✉ steven.percy@sasdaniels.co.uk

People, expertise and relationships. That's what really differentiates a law firm.

■ **SAS Daniels' Commercial and Residential Property teams provide a legal experience that exceed expectations.**



Our Commercial Property team provides legal services to clients ranging from individual investors on single property transactions to household names and developers on multiple matters.



We have specialists in retail, development, construction and engineering, renewable energy and agriculture.



In addition, our Residential Property team will expertly guide you through the process of moving house and will carefully handle your sale or purchase from start to finish.

Your key contact:



Steven Percy
Solicitor

☎ 01260 282300
✉ steven.percy@sasdaniels.co.uk

You can find us at: Riverside, Mountbatten Way, Congleton, Cheshire CW12 1DY



Congleton | Stockport | Macclesfield | Chester

Chamber Forthcoming Events 2017



▲ Spring Clay Pigeon Shoot

On 24th May 2017 the Spring Clay Pigeon Shoot is to be held at Cloudside Shooting Ground, Red Lane, Congleton, CW12 3QG and is kindly sponsored by Berisfords.

The day commences at 10.30am with breakfast, a clay practice at 11am, clay competition at 1pm and a meal at 3pm.



Thursday Thirty ► Breakfast

26th January 2017

Thursday Thirty Breakfast is hosted by TEM Property Group, 9th March 2017 hosted by Franklyn Financial Management and 27th April 2017 hosted by Brighter Bills Ltd. Details to be announced.



► Annual Golf Day

21st June 2017

A very popular full day event and dinner, the Annual Golf Day, 21st June 2017 will be held at the stunning venue Vale Royal Abbey Golf Club Nr Northwich, full details will be available in Spring 2017.



Annual Chamber Business Awards ►

The prestigious Annual Chamber Business Awards, 7th April 2017 is to be held at Cranage Hall, Near Holmes Chapel, please see pages 13 and 14 for details on how to enter!



► Cheshire East Council

18th January 2017

Cheshire East Council are holding their annual Pre-Budget Consultation 2017/2020 in the Boardroom, Riverside, Congleton at 2pm until 3.30pm.



On Friday 2nd December, the Winter Wonderland, hosted by Prism Solutions meant that Christmas came early at Congleton Town Hall. The night was full of food, fun and entertainment all with fundraising at the heart. The arrival of Prism's Winter Wonderland coincided with Congleton Town Hall celebrating its 150th anniversary.

The fundraising reached an impressive £10,000 through the support of local businesses who were invited to purchase tickets for their employees to join the seasonal festivities. It was a great opportunity for local businesses, their teams, clients and suppliers to get together in an informal setting. Events on the night included games, a silent auction and a raffle with some sought after prizes on offer, including a signed Diego Maradona photo and helicopter flying lesson.

Over 40 organisations and 150 guests, many of whom were East Cheshire Chamber members, danced the night away to 'The Task', with all the profits going straight to the PETT scheme (Prism Empowering Through Technology).

"We were absolutely thrilled with the number of people who attended on the night and grateful for the commitment from our network who kindly supported the event with thousands of prizes and donations.

"From our own Prism team the effort was outstanding. Many employees bought their own ticket yet still volunteered to help on the night which was way above any expectations I had. Quite incredible." said Gary Smith, Prism Solutions Co-founder "Through our fund-raising efforts we aim to continue to support the groups we have helped over the years. These charities tell us that they wish to adopt more technology and we will use these funds to help them have the latest IT at their fingertips." said Richard Alexander, Prism Solutions Co-founder.

"Without the support of everyone involved the event couldn't happen. In particular, sincere thanks go to the main event sponsors, Franklyn Financial Management and to the fantastic compere on the night, David Watson, CEO of East Cheshire Chamber. Thank you, we are very grateful as are the charities that we help" added Gary.

Special thanks go to the Congleton Choral Society for their wonderful carol singing during the dinner.



Make a difference in 2017 with your Charity of The Year!

Book a team building day with us on
01260 252216



Find out more at www.rossendaletrust.org

Chamber Membership Subscription Rates:

| Number of Employees | Subscription Fee (£) | Price Including VAT (£) |
|---------------------|----------------------|-------------------------|
| 1-3 | 120.00 | 144.00 |
| 4-10 | 150.00 | 180.00 |
| 11-25 | 175.00 | 210.00 |
| 26-49 | 230.00 | 276.00 |
| 50-100 | 260.00 | 312.00 |
| 101-200 | 295.00 | 354.00 |
| 201-500 | 400.00 | 480.00 |
| 501+ | 490.00 | 588.00 |

From January 2016

Chamber Magazine Advertising Rates:

| | Members | Non Members |
|--|----------------|----------------|
| Front page | £580.00 | £696.00 |
| Back page (210 x 297mm) | £525.00 | £630.00 |
| Full page (210 x 297mm) | £445.00 | £534.00 |
| Half page (172 x 126mm) | £255.00 | £306.00 |
| Quarter page (83 x 126mm) | £150.00 | £180.00 |
| 1/8 page (83 x 60mm) | £85.00 | £102.00 |
| Inserts (leaflets) per 2000+ distribution | £265.00 | £318.00 |

All prices are subject to VAT at the current rate
Artwork, please supply hi-res cmyk PDFs to:
jackie.randles@eastcheshirechamber.co.uk

31 Reasons to join the Chamber Of Choice

- B2B Referral**
Putting members together to create business opportunities.
- Access to Mailing Lists**
Receive the latest news and event up dates via email to keep you in the networking loop.
- Use of Chamber Logo**
Opportunity to use the East Cheshire Chamber logo in a publication 'Member of'.
- Membership Certificate**
Once a member has joined they will receive a membership certificate.
- Free Legal Helpline**
At Myers & Co we specialise in providing high-quality advice.
For Business Services, Wills and Property Contact Myers & Co on 01782 577000
- Legal Benefit Package**
We at SAS Daniels offer a no obligation first consultation.
Please contact SAS Daniels on 01260 282300
- Chamber HR Packages**
Chamber Resource
Chamber Resource has been devised by Myers & Co Solicitors to give Chamber members a flexible one-stop service for employment issues.
Contact Sarah Everton 01782 577000
SAS Protect, HR Package
SAS Protect and HR Solutions, introduced by SAS Daniels Solicitors, are two products available to members.
Contact James Heath on 01625 442110
- Discounted Vehicle Hire**
Contact Cheshire Vehicle rental for discounted rates on vehicle hire.
Contact on 01260 280433
- Competitive Business & Vehicle Insurance**
County Insurance Consultants offer 10% discount on all insurance policies and business insurance to members of East Cheshire Chamber of Commerce.
Call your dedicated Chamber Insurance phone number of 0800 980 3466 or email sales@countyins.com and quote 'Chamber Insurance'.
- Networking Events**
The Chamber hosts a variety of networking events.
- Clay Pigeon Shoot**
A Clay Pigeon Shoot is held each year.
- Email Shot Service**
For £50 plus vat we can send out an email for you outlining the services that your business offer which will reach all the members of East Cheshire Chamber of Commerce.
- Roadside Rescue Package**
ALPS has many years' experience in providing a comprehensive range of road rescue solutions to brokers and their clients.
Contact ALPS on 0843 178 0600
- Low Cost Debt Recovery Service**
£1 to £10 for the first demand letter to a debtor (plus VAT) Myers & Co Solicitors.
Contact Kelly Swetmore on 01782 525003
- Discounted Training Packages**
The Chamber provides advice on up and coming courses.
Jackie Randles on 01260 540570
- Employee Health Scheme**
AXA Healthcare & Westfield Health are offering Chamber members Business Healthcare plans and corporate health insurance.
Visit www.axapphealthcare.co.uk or please call 0800 38 77 54
Visit www.westfieldhealth.com/hti
- Business Awards**
Every year the Chamber holds an annual Business Awards event. This is a celebratory evening for all local businessmen and women to showcase the best of East Cheshire.
- Annual Golf Day**
Join East Cheshire Chamber of Commerce at the prestigious venue 'Vale Royal Abbey Golf Club' for a fabulous day of golf followed by dinner at the Abbey.
- Discounts on Magazine Advertising**
Members can advertise in 'The Chamber' magazine at reduced prices.
Jackie Randles 01260 540570 or email jackie.randles@eastcheshirechamber.co.uk
- A Voice to Local & Central Government**
A voice to local and central government via our connectivity to our local authority and members of parliament.
- Service Solutions**
Brighter Bills offer everything that your business needs to communicate and connect.
Contact James Moore on 01477 770177 or email jmoore@brighterbills.co.uk
- Marketing Support**
Free initial consultation provided by TMC giving Chamber Members access to high-level marketing advice and consultancy with the specific aim of making a real difference to your business.
Contact TMC on 01260 295700
- Christmas Lunch**
Christmas Lunch is a very popular event which is held at the prestigious Pecks Restaurant in Congleton.
- Free Strategic Health Check**
Business Doctors has developed and helped transform hundreds of companies across a spectrum of industries - free consultation available to all members.
Contact Kevin Cook on 07801 399508 or email kevinc@businessdoctors.co.uk
- Chamber Open Day**
The Chamber Open Day gives members the opportunity to showcase their business.
- Wealth Management**
If you would like to have a no obligation meeting to discuss your financial requirements then please contact Anthea Kenyon at Franklyn Financial Management on 01260 291825 or Anthea.Kenyon@sjpp.co.uk
- Free Employment Law Audits**
Free health check of your employment contracts and other documentation.
Contact Sarah Everton, Myers & Co Solicitors 01782 525005
Examination of your employment contracts, policies and procedures, the initial consultation is free and on a no obligation basis.
Contact James Heath, SAS Daniels Solicitors 01625 442110
- Fuel Card Services**
Save money on refueling with The Fuelcard People. We offer you an unbeatable range of fuel cards covering every major station brand.
To find out more visit www.discountfuelcards.co.uk/association/east-cheshire-chamber-of-commerce/
- Roll up Banner Offer**
For further details please contact Jackie Randles on 01260 540570
- Export Document Authorisation & International Trade Advice**
David Watson and Jackie Randles have both completed a course on Certification Procedures. This gives them the right to stamp and authorise legal exporting documents.
Contact Jackie Randles on 01260 540570
- Access to Professional Translation & Proofreading Services**
With professional translators and proofreaders in 30+ languages, we provide top-quality services for all your language needs, meaning you can get on with what you do best -running your business. For document translation and/or proofreading.
Contact Emma on 01565 228107 or email: info@ecls-translations.com

Join
today*

*For further details please contact Jackie Randles on 01260 540570 or email jackie.randles@eastcheshirechamber.co.uk

THE NEW BMW
5 SERIES SALOON.

CO₂ EMISSIONS FROM

108 g/km

BIK FROM

21 %

COMBINED MPG UP TO

68.8



INTRODUCING THE NEW BMW 5 SERIES.

INNOVATION, ELEGANCE AND AGILITY.

As the most innovative car in its class, our latest model is the result of the ambition to push the limits of what's possible. For corporate customers, impressive efficiency and a wealth of innovative features mean that the new BMW 5 Series is a real game-changer. What's more, the BMW xDrive intelligent all-wheel drive system is available with selected engines, so drivers can remain in full control in difficult driving conditions. Inside, a truly lavish interior promises to redefine the day-to-day experience for your drivers.

**For more information or to register your interest, call us on 01270 212 525
or visit www.bluebellcrewebmw.co.uk**

Blue Bell Crewe

Fourth Avenue, Weston Road, Crewe
Cheshire CW1 6XH 01270 212525 www.bluebellcrewebmw.co.uk

Official fuel economy figures for the BMW 5 Series range: Urban 60.1-29.7mpg (4.7-9.5l/100km). Extra Urban 74.3-47.8mpg (3.8-5.9l/100km). Combined 68.8-39.2mpg (4.1-7.2l/100km). CO₂ emissions 108-164 g/km.

Figures vary depending on driving style and conditions. Figures are subject to confirmation.

BMW Business Partnership

